

## **TOWNSHIP OF LOWER MERION**

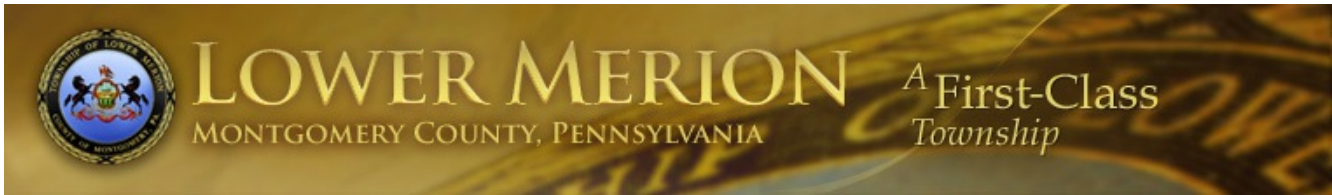
### **FINANCE COMMITTEE**

**Wednesday, April 2, 2025  
6:45 PM ( Approximately)**

Chairperson: V. Scott Zelov  
Vice Chairperson: Ray Courtney, Sean Whalen

### **AGENDA**

- 1. AWARD OF CONTRACT – CONCRETE CURB, SIDEWALKS AND RAMP  
INSTALLATION**
- 2. AWARD OF CONTRACT – CUSTOM TAILORED POLICE UNIFORMS**
- 3. AWARD OF CONTRACT – PARKING LOT #23 RECONSTRUCTION**
- 4. AUTHORIZATION TO ADVERTISE PROPOSED ORDINANCE CHAPTER 126,  
SEWERS - SANITARY SEWER RENTAL RATE FOR 2025**



## AGENDA ITEM INFORMATION

### ITEM: AWARD OF CONTRACT – CONCRETE CURB, SIDEWALKS AND RAMP INSTALLATION

Consider for recommendation to the Board of Commissioners approval to award a contract for Concrete Curb, Sidewalks and Ramp Installation to the following low bidder in accordance with bids received on Thursday, March 13, 2025 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Public Works:

Joseph J. Danielle, LLC	
Total Lump Sum Bid And acceptance of Add-Alternate unit prices for (1-A – 11) as needed	<u>\$37,927.08</u>

## PUBLIC COMMENT

### ADDITIONAL INFORMATION:

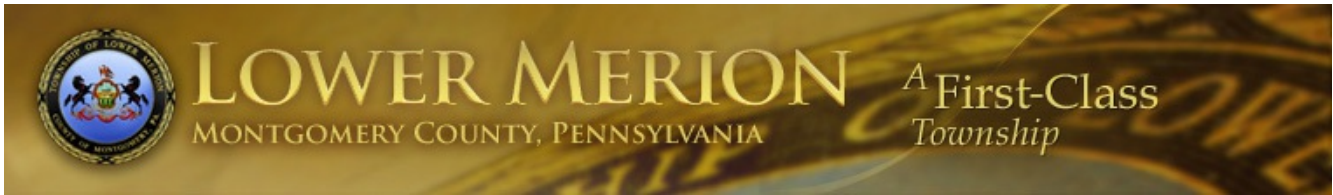
Funds are available through the Capital Projects Fund in Sidewalk Replacement (Job #4211). The original budget for this work was \$90,000; however, Township staff revised the quantities of work down based on recent field surveys of improvements required. The bid award was lower than expected on a unit cost basis, which may allow staff to add additional sidewalk repairs to the base contract and stay within the budget.

### ATTACHMENTS:

Description	Type
<input type="checkbox"/> AWARD OF CONTRACT – CONCRETE CURB, SIDEWALKS AND RAMP INSTALLATION	Bid Tabulation

TOWNSHIP OF LOWER MERION  
TABULATION OF BIDS - Concrete Curb, Sidewalks and Ramp Installation  
CONTRACT NUMBER: 25-07-4211  
BIDS RECEIVED: MARCH 13, 2025 - 11:00 AM

Bidders:			Joseph J. Danielle, LLC		Lawrence Site Contractors		Donnelly Concrete, LLC		T. Schiefer Contractors, Inc.	
Item No.	Description	Approx. Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
	Base Bid									
1	4" Plain cement concrete sidewalk including saw cutting, removal of existing sidewalk and debris.	1,538 SF	\$24.66	\$37,927.08	\$25.00	\$ 38,450.00	\$28.00	\$43,064.00	\$42.00	\$64,596.00
	<b>Base Bid Total:</b>			<b>\$37,927.08</b>		<b>\$38,450.00</b>		<b>\$43,064.00</b>		<b>\$64,596.00</b>
	Unit Prices for Additional Items (As Needed)									
1-A	4" Plain cement concrete sidewalk including preparation of foundation. (No breaking out or removal necessary).	1 SF	\$22.50	\$22.50	\$18.00	\$ 18.00	\$25.00	\$25.00	\$40.00	\$40.00
2	6" Reinforced cement concrete OR 7" plain cement concrete sidewalk, including saw cutting, removal of existing sidewalk and debris.	1 SF	\$38.40	\$38.40	\$32.00	\$ 32.00	\$35.00	\$35.00	\$48.00	\$48.00
2-A	6" Reinforced cement concrete OR 7" plain cement sidewalk, including preparation of foundation. (No breaking out or removal necessary).	1 SF	\$35.15	\$35.15	\$30.00	\$ 30.00	\$32.00	\$32.00	\$46.00	\$46.00
3	6" x 18" Plain cement concrete curb including saw cutting, removal of existing curb and debris.	1 LF	\$145.00	\$145.00	\$125.00	\$ 125.00	\$85.00	\$85.00	\$150.00	\$150.00
3-A	6" x 18" Plain cement concrete curb including preparation of foundation. (No breaking out or removal necessary).	1 LF	\$130.00	\$130.00	\$105.00	\$ 105.00	\$65.00	\$65.00	\$130.00	\$130.00
4	Installation and/or Resetting of Granite Curb including saw cutting, removal of existing curb and debris. Note: Granite curb to be supplied by Township, to be picked up at Township Public Works Complex	1 LF	\$125.00	\$125.00	\$125.00	\$ 125.00	\$150.00	\$150.00	\$150.00	\$150.00
5	Installation of screened topsoil with seed and soil supplements Formula B.	1 CY	\$185.00	\$185.00	\$2.95	\$ 2.95	\$250.00	\$250.00	\$95.00	\$95.00
6	Road Restoration: To include excavation of temporary paving, and one-foot cutback to a depth of 7 inches, compaction of sub-grade, installation of 6 inches of bituminous concrete base course compacted in two 3-inch layers and 1 inch of ID-2A surface course. Edge and area abutting curb shall be sealed with AC-20 bituminous sealer.	1 SY	\$123.37	\$123.37	\$225.00	\$ 225.00	\$650.00	\$650.00	\$150.00	\$150.00
7a.	Installation of Curb Cut Ramps (ADA Compliant Handicap Ramps) a. 4" concrete sidewalk	1 SF	\$8,500.00	\$8,500.00	\$25.00	\$ 25.00	\$28.00	\$28.00	\$42.00	\$42.00
7b.	Installation of Curb Cut Ramps (ADA Compliant Handicap Ramps) b. 7" concrete sidewalk	1 SF	\$10,250.00	\$10,250.00	\$32.00	\$ 32.00	\$35.00	\$35.00	\$48.00	\$48.00
7c.	Installation of Curb Cut Ramps (ADA Compliant Handicap Ramps) c. 6" x 18" concrete curb	1 LF	\$190.00	\$190.00	\$125.00	\$ 125.00	\$75.00	\$75.00	\$150.00	\$150.00
7d.	Installation of Curb Cut Ramps (ADA Compliant Handicap Ramps) d. 2' x 4' Dome Warning Tiles	1 EACH	\$375.00	\$375.00	\$285.00	\$ 285.00	\$400.00	\$400.00	\$300.00	\$300.00
8	Concrete steps with 7" or 8" riser in place, including removal of existing steps	1 CY	\$1,025.00	\$1,025.00	\$4,250.00	\$ 4,250.00	\$2,500.00	\$2,500.00	\$1,500.00	\$1,500.00
9	Installation of 4" roof drain under sidewalk and through curb including welded wire fabric over drain and any needed saw cutting.	1 LF	\$85.00	\$85.00	\$125.00	\$ 125.00	\$75.00	\$75.00	\$500.00	\$500.00
10	Installation of Parking Meter Posts supplied by the Township and set to proper grade and specifications. See Form D-1.	1 EACH	\$550.00	\$550.00	\$350.00	\$ 350.00	\$350.00	\$350.00	\$500.00	\$500.00
11	Driveway Restoration: This item shall include the excavation of temporary paving, and one foot cut back to a depth of 2 inches, compaction of sub-grade, installation of a full 2 inches of ID-2 surface course to bring the area to meet existing grade of the driveway and new sidewalk.	1 SY	\$79.50	\$79.50	\$225.00	\$ 225.00	\$450.00	\$450.00	\$75.00	\$75.00



## AGENDA ITEM INFORMATION

### ITEM: AWARD OF CONTRACT – CUSTOM TAILORED POLICE UNIFORMS

Consider for recommendation to the Board of Commissioners approval to award a contract for Custom Tailored Police Uniforms to the following low bidder in accordance with bids received on Thursday, March 13, 2025 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Superintendent of Police:

Patriot Workwear	
Total Bid:	\$27,788.00

## PUBLIC COMMENT

### ADDITIONAL INFORMATION:

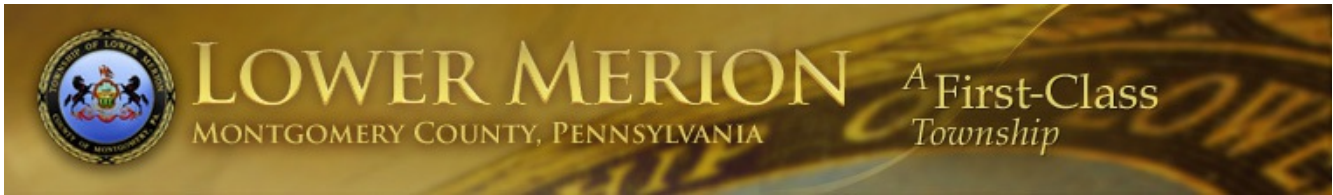
Funds are available through the Police Department operating budget. Unit prices have grown 20% - 30% since the services were last bid in 2021 but the overall quantity of items has decreased, resulting in a smaller overall award.

### ATTACHMENTS:

Description	Type
 AWARD OF CONTRACT – CUSTOM TAILORED POLICE UNIFORMS	Bid Tabulation

TOWNSHIP OF LOWER MERION  
TABULATION OF BIDS - Custom Tailored Police Uniforms  
CONTRACT NUMBER: 25-08-30  
BIDS RECEIVED: MARCH 13, 2025 - 11:00 AM

Bidders:			Patriot Workwear		McDonald Uniform Co., Inc	
Item No.	Description	Approx. Qty	Unit Price	Total	Unit Price	Total
	Base Bid					
1	Long Sleeve Shirts: Officers	30	\$161.50	\$4,845.00	\$206.78	\$6,203.40
2	Long Sleeve Shirts: Sergeants	5	\$161.50	\$807.50	\$210.78	\$1,053.90
3	Short Sleeve Shirts: Officers	20	\$144.50	\$2,890.00	\$182.97	\$3,659.40
4	Short Sleeve Shirts: Sergeants	5	\$144.50	\$722.50	\$186.97	\$934.85
5	Long Sleeve Shirts: Lieutenant & Above	15	\$124.50	\$1,867.50	\$153.01	\$2,295.15
6	Short Sleeve Shirts: Lieutenant & Above	15	\$114.50	\$1,717.50	\$136.53	\$2,047.95
7	Trousers: Officers & Sergeants	40	\$170.50	\$6,820.00	\$216.91	\$8,676.40
8	Trousers: Lieutenant & Above	10	\$188.50	\$1,885.00	\$242.54	\$2,425.40
9	Patrolman Caps: Officers	15	\$82.50	\$1,237.50	\$62.80	\$942.00
10	Patrolman Caps: Sergeants	8	\$82.50	\$660.00	\$86.35	\$690.80
11	Patrolman Caps: Lieutenants & Captains	3	\$82.50	\$247.50	\$86.35	\$259.05
12	Patrolman Caps: Superintendent	1	\$132.50	\$132.50	\$130.77	\$130.77
13	Additional LMTPD Emblems	150	\$2.50	\$375.00	\$4.35	\$652.50
14	Uniform Dress Blouse	5	\$524.50	\$2,622.50	\$678.85	\$3,394.25
15	Breeches	4	\$239.50	\$958.00	\$273.91	\$1,095.64
	<b>Total Lump Sum Price Bid for Contract:</b>			<b>\$27,788.00</b>		<b>\$34,461.46</b>



## AGENDA ITEM INFORMATION

### ITEM: AWARD OF CONTRACT – PARKING LOT #23 RECONSTRUCTION

Consider for recommendation to the Board of Commissioners approval to award a contract for Parking Lot #23 Reconstruction to the following bidder in accordance with bids received on Thursday, March 20, 2025 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Parking Services, Director of Public Works and the Township Engineer:

John A. DiRocco General Contractors, Inc.	
Total Lump Sum Bid	\$212,723.81
Total Contingency Item (C-1 – C-3)	<u>46,859.41</u>
Total Bid	\$259,583.22

## PUBLIC COMMENT

### ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund (Job #4215) – Municipal Parking Lot Repair Fund. The budget for this project was \$225,000. This bid award is \$34,583 or 15% more than the construction budget.

### ATTACHMENTS:

Description	Type
▣ AWARD OF CONTRACT – PARKING LOT #23 RECONSTRUCTION	Backup Material
▣ AWARD OF CONTRACT – PARKING LOT #23 RECONSTRUCTION	Bid Tabulation



**TOWNSHIP  
OF  
LOWER MERION**  
MONTGOMERY COUNTY



**TOWNSHIP ENGINEER**

75 E. Lancaster Avenue  
Ardmore, PA 19003 2376  
Telephone: (610) 649-4000  
[www.lowermerion.org](http://www.lowermerion.org)

LOWM 093927

**MEMORANDUM**

**TO:** Adam M. Szumski, Chief Financial Officer

**FROM:** Joseph Mastronardo, PE, Township Engineer   
Joann Ma, PE, Senior Engineer 

**DATE:** March 25, 2025

**SUBJECT:** Parking Lot #23 Improvements  
Bid Review / Award Recommendation  
LMT Contract No. 25-09-4215

As requested, we have reviewed the following bid submitted by John A. DiRocco General Contractors, Inc, the apparent low bidder for the referenced project, and are herewith providing our recommendation for award.

Base Bid	\$212,723.81
Contingencies	\$ 46,859.41
Total	\$259,583.22

We find the price bid of \$259,583.22 to be reasonable for the items of work required. The bid is \$34,583.22, or 15%, more than the construction budget of \$225,000. Please note the \$46,859.41 of contingencies will only be used if and when directed by the Township.

Therefore, we recommend that the contract be awarded to John A. DiRocco General Contractors, Inc, contingent upon the remainder of the contract requirements being in order. Funds are available through the Capital Projects Fund #4215 – Municipal Parking Lot Repair Project.

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager  
Paul McElhaney, Director of Public Works  
Gerald Adams, Director of Parking Services

File U:\Accounts\LOWMM\LOWM093927 - Parking Lot Evaluations\COMMUNICATION\Lot 23 Repairs\2-Bidding\2025-03-25 PL23 Award Recommendation.docx

**TOWNSHIP OF LOWER MERION**  
**TABULATION OF BIDS - Parking Lot # 23 Reconstruction CONTRACT NUMBER: 25-09-4215**  
**BIDS RECEIVED: MARCH 20, 2025 - 11:00 AM**

	Bidders:			John A. DiRocco General Contractors, Inc.		Lawrence Site		Couzins, Inc		John McPhillips and Sons	
Item No.	Description	U/M	Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
	<b>Base Bid</b>										
1-1	Mobilization and General Conditions: Permit, Contractor's License, Bonding, Insurance, etc	LS	1	\$9,031.21	\$9,031.21	\$11,000.00	\$11,000.00	\$7,000.00	\$7,000.00	\$4,600.00	\$4,600.00
1-2	Submittals & Preconstruction Video	LS	1	\$650.00	\$650.00	\$5,000.00	\$5,000.00	\$2,000.00	\$2,000.00	\$1,680.00	\$1,680.00
1-3	Temporary and Erosion & Sediment Control Measures	LS	1	\$1,000.00	\$1,000.00	\$3,000.00	\$3,000.00	\$1,000.00	\$1,000.00	\$1,600.00	\$1,600.00
1-4	Demolition Key Note #1 to 3, 5 to 8, and 11	LS	1	\$5,050.00	\$5,050.00	\$7,500.00	\$7,500.00	\$7,600.00	\$7,600.00	\$3,130.00	\$3,130.00
1-5	Demolition Key Note #4	EA	5	\$1,800.00	\$9,000.00	\$2,500.00	\$12,500.00	\$800.00	\$4,000.00	\$927.00	\$4,635.00
1-6	Demolition Key Note #9	SY	1,490	\$11.86	\$17,671.40	\$8.50	\$12,665.00	\$12.00	\$17,880.00	\$18.80	\$28,012.00
1-7	Demolition Key Note #10	SY	981	\$4.95	\$4,855.95	\$6.50	\$6,376.50	\$5.00	\$4,905.00	\$8.25	\$8,093.25
1-8	Proposed Work Key Note #31	LF	239	\$102.04	\$24,387.56	\$45.00	\$10,755.00	\$170.00	\$40,630.00	\$70.50	\$16,849.50
1-9	Proposed Work Key Note #32 along building	LF	87	\$72.18	\$6,279.66	\$125.00	\$10,875.00	\$140.00	\$12,180.00	\$68.80	\$5,985.60
1-10	Proposed Work Key Note #32 adjacent to fence, including regrading lawn behind curb	LF	64	\$72.18	\$4,619.52	\$202.00	\$12,928.00	\$140.00	\$8,960.00	\$54.00	\$3,456.00
1-11	Proposed Work Key Note #33	EA	4	\$2,700.00	\$10,800.00	\$1,000.00	\$4,000.00	\$1,200.00	\$4,800.00	\$380.00	\$1,520.00
1-12	Proposed Work Key Note #34	LS	1	\$5,960.00	\$5,960.00	\$6,000.00	\$6,000.00	\$4,800.00	\$4,800.00	\$7,240.00	\$7,240.00
1-13	Proposed Work Key Note #35	LS	1	\$5,500.00	\$5,500.00	\$5,000.00	\$5,000.00	\$9,500.00	\$9,500.00	\$6,187.50	\$6,187.50
1-14	Proposed Work Key Note #36	SY	1,422	\$47.07	\$66,933.54	\$34.00	\$48,348.00	\$44.00	\$62,568.00	\$67.90	\$96,553.80
1-15	Proposed Work Key Note #37	SY	981	\$12.37	\$12,134.97	\$13.50	\$13,243.50	\$13.00	\$12,753.00	\$15.75	\$15,450.75
1-16	Proposed Work Key Note #38 & CM-2001	LS	1	\$10,250.00	\$10,250.00	\$19,000.00	\$19,000.00	\$11,700.00	\$11,700.00	\$11,980.00	\$11,980.00
1-17	Proposed Work Key Note #39 & CM-6002	LS	1	\$5,800.00	\$5,800.00	\$10,000.00	\$10,000.00	\$9,200.00	\$9,200.00	\$10,480.00	\$10,480.00
1-18	Proposed Work Key Note #40	LS	1	\$3,800.00	\$3,800.00	\$10,000.00	\$10,000.00	\$8,000.00	\$8,000.00	\$2,460.00	\$2,460.00
1-19	Proposed Work Key Note #41	LS	1	\$800.00	\$800.00	\$10,000.00	\$10,000.00	\$800.00	\$800.00	\$460.00	\$460.00
1-20	Proposed Work Key Note #51 & 52	EA	4	\$650.00	\$2,600.00	\$500.00	\$2,000.00	\$350.00	\$1,400.00	\$240.00	\$960.00
1-21	Pavement Marking / Striping per CM-1002	LS	1	\$2,400.00	\$2,400.00	\$3,000.00	\$3,000.00	\$2,700.00	\$2,700.00	\$2,160.00	\$2,160.00
1-22	Close out Documents and Record Drawings	LS	1	\$3,200.00	\$3,200.00	\$6,000.00	\$6,000.00	\$1,000.00	\$1,000.00	\$1,100.00	\$1,100.00
	<b>Total Lump Sum Price Bid for Contract:</b>				<b>\$ 212,723.81</b>		<b>\$229,191.00</b>		<b>\$235,376.00</b>		<b>\$234,593.40</b>
	<b>Contingency Items</b>										
C-1	Full Depth Pavement Replacement in lieu of Mill & Overlay	SY	981	\$41.61	\$40,819.41	\$35.00	\$34,335.00	\$44.00	\$43,164.00	\$59.35	\$58,222.35
C-2	Additional Bollard	EA	2	\$2,700.00	\$5,400.00	\$1,000.00	\$2,000.00	\$1,200.00	\$2,400.00	\$320.00	\$640.00
C-3	Remove and dispose of unsuitable soil, then replace with compacted 2A modified stone backfill	CY	8	\$80.00	\$640.00	\$250.00	\$2,000.00	\$150.00	\$1,200.00	\$150.00	\$1,200.00
	<b>Total Price Bid for Contingency Items:</b>				<b>\$46,859.41</b>		<b>\$38,335.00</b>		<b>\$46,764.00</b>		<b>\$60,062.35</b>
	<b>Total Lump Sum Price Bid for Contract Plus Contingencies:</b>				<b>\$ 259,583.22</b>		<b>\$267,526.00</b>		<b>\$ 282,140.00</b>		<b>\$ 294,655.75</b>

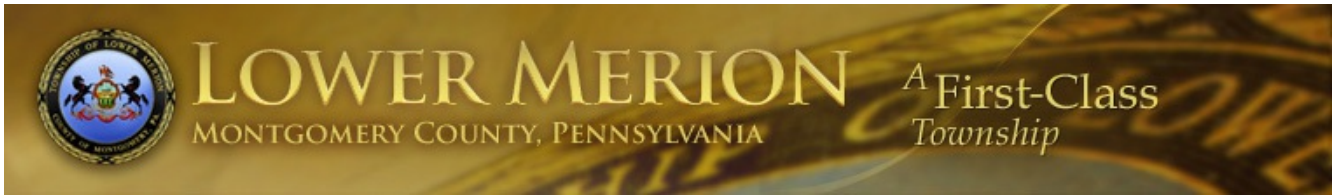


**TOWNSHIP OF LOWER MERION**  
**TABULATION OF BIDS - Parking Lot # 23 Reconstruction CONTRACT NUMBER: 25-09-4215**  
**BIDS RECEIVED: MARCH 20, 2025 - 11:00 AM**

	Bidders:			Ply-Mar Construction Co., Inc.		Charlestown Paving & Exc., Inc.		Land-Tech Enterprises, Inc.		Marino Corporation	
Item No.	Description	U/M	Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
	<b>Base Bid</b>										
1-1	Mobilization and General Conditions: Permit, Contractor's License, Bonding, Insurance, etc	LS	1	\$20,000.00	\$20,000.00	\$3,000.00	\$3,000.00	\$30,000.00	\$30,000.00	\$24,900.00	\$24,900.00
1-2	Submittals & Preconstruction Video	LS	1	\$1,000.00	\$1,000.00	\$6,000.00	\$6,000.00	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00
1-3	Temporary and Erosion & Sediment Control Measures	LS	1	\$500.00	\$500.00	\$4,500.00	\$4,500.00	\$4,250.00	\$4,250.00	\$2,043.00	\$2,043.00
1-4	Demolition Key Note #1 to 3, 5 to 8, and 11	LS	1	\$4,000.00	\$4,000.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$10,700.00	\$10,700.00
1-5	Demolition Key Note #4	EA	5	\$1,600.00	\$8,000.00	\$1,000.00	\$5,000.00	\$1,200.00	\$6,000.00	\$1,100.00	\$5,500.00
1-6	Demolition Key Note #9	SY	1,490	\$12.00	\$17,880.00	\$18.75	\$27,937.50	\$17.50	\$26,075.00	\$27.20	\$40,528.00
1-7	Demolition Key Note #10	SY	981	\$5.00	\$4,905.00	\$15.70	\$15,401.70	\$9.00	\$8,829.00	\$5.40	\$5,297.40
1-8	Proposed Work Key Note #31	LF	239	\$70.00	\$16,730.00	\$114.25	\$27,305.75	\$80.00	\$19,120.00	\$155.00	\$37,045.00
1-9	Proposed Work Key Note #32 along building	LF	87	\$75.00	\$6,525.00	\$72.00	\$6,264.00	\$65.00	\$5,655.00	\$65.40	\$5,689.80
1-10	Proposed Work Key Note #32 adjacent to fence, including regrading lawn behind curb	LF	64	\$50.00	\$3,200.00	\$72.00	\$4,608.00	\$60.00	\$3,840.00	\$87.40	\$5,593.60
1-11	Proposed Work Key Note #33	EA	4	\$750.00	\$3,000.00	\$1,440.00	\$5,760.00	\$950.00	\$3,800.00	\$1,240.00	\$4,960.00
1-12	Proposed Work Key Note #34	LS	1	\$9,000.00	\$9,000.00	\$26,200.00	\$26,200.00	\$11,500.00	\$11,500.00	\$7,000.00	\$7,000.00
1-13	Proposed Work Key Note #35	LS	1	\$8,000.00	\$8,000.00	\$8,040.00	\$8,040.00	\$5,200.00	\$5,200.00	\$8,500.00	\$8,500.00
1-14	Proposed Work Key Note #36	SY	1,422	\$60.00	\$85,320.00	\$50.50	\$71,811.00	\$59.00	\$83,898.00	\$61.00	\$86,742.00
1-15	Proposed Work Key Note #37	SY	981	\$12.00	\$11,772.00	\$13.55	\$13,292.55	\$16.00	\$15,696.00	\$19.80	\$19,423.80
1-16	Proposed Work Key Note #38 & CM-2001	LS	1	\$12,000.00	\$12,000.00	\$20,700.00	\$20,700.00	\$12,000.00	\$12,000.00	\$16,150.00	\$16,150.00
1-17	Proposed Work Key Note #39 & CM-6002	LS	1	\$3,750.00	\$3,750.00	\$10,560.00	\$10,560.00	\$14,500.00	\$14,500.00	\$6,200.00	\$6,200.00
1-18	Proposed Work Key Note #40	LS	1	\$2,750.00	\$2,750.00	\$10,560.00	\$10,560.00	\$4,700.00	\$4,700.00	\$7,400.00	\$7,400.00
1-19	Proposed Work Key Note #41	LS	1	\$500.00	\$500.00	\$2,500.00	\$2,500.00	\$2,000.00	\$2,000.00	\$2,200.00	\$2,200.00
1-20	Proposed Work Key Note #51 & 52	EA	4	\$250.00	\$1,000.00	\$218.00	\$872.00	\$290.00	\$1,160.00	\$350.00	\$1,400.00
1-21	Pavement Marking / Striping per CM-1002	LS	1	\$5,000.00	\$5,000.00	\$1,540.00	\$1,540.00	\$2,750.00	\$2,750.00	\$3,000.00	\$3,000.00
1-22	Close out Documents and Record Drawings	LS	1	\$4,000.00	\$4,000.00	\$1,200.00	\$1,200.00	\$3,500.00	\$3,500.00	\$750.00	\$750.00
	<b>Total Lump Sum Price Bid for Contract:</b>				<b>\$228,832.00</b>		<b>\$281,552.50</b>		<b>\$274,473.00</b>		<b>\$302,022.60</b>
	<b>Contingency Items</b>										
C-1	Full Depth Pavement Replacement in lieu of Mill & Overlay	SY	981	\$80.00	\$78,480.00	\$40.00	\$39,240.00	\$50.00	\$49,050.00	\$64.00	\$62,784.00
C-2	Additional Bollard	EA	2	\$1,000.00	\$2,000.00	\$1,440.00	\$2,880.00	\$950.00	\$1,900.00	\$1,240.00	\$2,480.00
C-3	Remove and dispose of unsuitable soil, then replace with compacted 2A modified stone backfill	CY	8	\$250.00	\$2,000.00	\$90.00	\$720.00	\$150.00	\$1,200.00	\$400.00	\$3,200.00
	<b>Total Price Bid for Contingency Items:</b>				<b>\$82,480.00</b>		<b>\$42,840.00</b>		<b>\$52,150.00</b>		<b>\$68,464.00</b>
	<b>Total Lump Sum Price Bid for Contract Plus Contingencies:</b>				<b>\$ 311,312.00</b>		<b>\$ 324,392.50</b>		<b>\$ 326,623.00</b>		<b>\$ 370,486.60</b>

**TOWNSHIP OF LOWER MERION**  
**TABULATION OF BIDS - Parking Lot # 23 Reconstruction CONTRACT NUMBER: 25-09-4215**  
**BIDS RECEIVED: MARCH 20, 2025 - 11:00 AM**

	Bidders:			Joseph J. Danielle, LLC		Gessler Construction Co., Inc.		T. Schiefer Contractors, Inc.		Premier Concrete, Inc.	
Item No.	Description	U/M	Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
	<b>Base Bid</b>										
1-1	Mobilization and General Conditions: Permit, Contractor's License, Bonding, Insurance, etc	LS	1	\$15,500.00	\$15,500.00	\$10,000.00	\$10,000.00	\$12,000.00	\$12,000.00	\$25,000.00	\$25,000.00
1-2	Submittals & Preconstruction Video	LS	1	\$2,500.00	\$2,500.00	\$10,000.00	\$10,000.00	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00
1-3	Temporary and Erosion & Sediment Control Measures	LS	1	\$3,568.92	\$3,568.92	\$8,000.00	\$8,000.00	\$1,500.00	\$1,500.00	\$2,500.00	\$2,500.00
1-4	Demolition Key Note #1 to 3, 5 to 8, and 11	LS	1	\$7,735.63	\$7,735.63	\$10,000.00	\$10,000.00	\$26,800.00	\$26,800.00	\$17,500.00	\$17,500.00
1-5	Demolition Key Note #4	EA	5	\$1,560.00	\$7,800.00	\$3,000.00	\$15,000.00	\$2,000.00	\$10,000.00	\$2,500.00	\$12,500.00
1-6	Demolition Key Note #9	SY	1,490	\$19.77	\$29,457.30	\$20.00	\$29,800.00	\$62.00	\$92,380.00	\$33.50	\$49,915.00
1-7	Demolition Key Note #10	SY	981	\$11.35	\$11,134.35	\$8.00	\$7,848.00	\$5.00	\$4,905.00	\$15.00	\$14,715.00
1-8	Proposed Work Key Note #31	LF	239	\$121.86	\$29,124.54	\$150.00	\$35,850.00	\$314.00	\$75,046.00	\$125.00	\$29,875.00
1-9	Proposed Work Key Note #32 along building	LF	87	\$150.40	\$13,084.80	\$100.00	\$8,700.00	\$112.00	\$9,744.00	\$85.00	\$7,395.00
1-10	Proposed Work Key Note #32 adjacent to fence, including regrading lawn behind curb	LF	64	\$150.40	\$9,625.60	\$100.00	\$6,400.00	\$135.00	\$8,640.00	\$85.00	\$5,440.00
1-11	Proposed Work Key Note #33	EA	4	\$1,272.09	\$5,088.36	\$1,100.00	\$4,400.00	\$1,500.00	\$6,000.00	\$1,000.00	\$4,000.00
1-12	Proposed Work Key Note #34	LS	1	\$7,299.00	\$7,299.00	\$6,000.00	\$6,000.00	\$22,230.00	\$22,230.00	\$7,500.00	\$7,500.00
1-13	Proposed Work Key Note #35	LS	1	\$13,582.80	\$13,582.80	\$7,500.00	\$7,500.00	\$14,700.00	\$14,700.00	\$7,500.00	\$7,500.00
1-14	Proposed Work Key Note #36	SY	1,422	\$81.50	\$115,893.00	\$75.00	\$106,650.00	\$74.00	\$105,228.00	\$85.00	\$120,870.00
1-15	Proposed Work Key Note #37	SY	981	\$18.36	\$18,011.16	\$18.00	\$17,658.00	\$14.00	\$13,734.00	\$35.00	\$34,335.00
1-16	Proposed Work Key Note #38 & CM-2001	LS	1	\$12,088.90	\$12,088.90	\$14,000.00	\$14,000.00	\$8,660.00	\$8,660.00	\$15,000.00	\$15,000.00
1-17	Proposed Work Key Note #39 & CM-6002	LS	1	\$9,840.00	\$9,840.00	\$25,000.00	\$25,000.00	\$9,670.00	\$9,670.00	\$8,500.00	\$8,500.00
1-18	Proposed Work Key Note #40	LS	1	\$5,499.00	\$5,499.00	\$30,000.00	\$30,000.00	\$14,700.00	\$14,700.00	\$8,500.00	\$8,500.00
1-19	Proposed Work Key Note #41	LS	1	\$2,536.27	\$2,536.27	\$1,000.00	\$1,000.00	\$1,800.00	\$1,800.00	\$2,250.00	\$2,250.00
1-20	Proposed Work Key Note #51 & 52	EA	4	\$854.56	\$3,418.24	\$5,000.00	\$20,000.00	\$350.00	\$1,400.00	\$650.00	\$2,600.00
1-21	Pavement Marking / Striping per CM-1002	LS	1	\$3,007.20	\$3,007.20	\$4,000.00	\$4,000.00	\$5,500.00	\$5,500.00	\$4,000.00	\$4,000.00
1-22	Close out Documents and Record Drawings	LS	1	\$1,500.00	\$1,500.00	\$10,000.00	\$10,000.00	\$1,500.00	\$1,500.00	\$2,000.00	\$2,000.00
	<b>Total Lump Sum Price Bid for Contract:</b>				<b>\$327,295.07</b>		<b>\$387,806.00</b>		<b>\$447,637.00</b>		<b>\$383,095.00</b>
	<b>Contingency Items</b>										
C-1	Full Depth Pavement Replacement in lieu of Mill & Overlay	SY	981	\$90.85	\$89,123.85	\$69.00	\$67,689.00	\$50.00	\$49,050.00	\$120.00	\$117,720.00
C-2	Additional Bollard	EA	2	\$1,272.09	\$2,544.18	\$1,100.00	\$2,200.00	\$1,500.00	\$3,000.00	\$500.00	\$1,000.00
C-3	Remove and dispose of unsuitable soil, then replace with compacted 2A modified stone backfill	CY	8	\$735.96	\$5,887.68	\$140.00	\$1,120.00	\$280.00	\$2,240.00	\$200.00	\$1,600.00
	<b>Total Price Bid for Contingency Items:</b>				<b>\$97,555.71</b>		<b>\$71,009.00</b>		<b>\$54,290.00</b>		<b>\$120,320.00</b>
	<b>Total Lump Sum Price Bid for Contract Plus Contingencies:</b>				<b>\$ 424,850.78</b>		<b>\$ 458,815.00</b>		<b>\$ 501,927.00</b>		<b>\$ 503,415.00</b>



## AGENDA ITEM INFORMATION

### ITEM: AUTHORIZATION TO ADVERTISE PROPOSED ORDINANCE CHAPTER 126, SEWERS - SANITARY SEWER RENTAL RATE FOR 2025

Consider for recommendation to the Board of Commissioners authorizing the Township Secretary to advertise notice of a public hearing and intent to adopt an Ordinance enacted pursuant to the Code of the Township of Lower Merion, Chapter 126, Sewers, fixing the amount of the annual Sanitary Sewer Rental fee and establishing the amount of \$4.51 as the charge to each property connected to the Township sanitary sewer system for each 1,000 gallons of water consumed; and fixing the amount of the annual Sanitary Sewer Rental fee for each property directly connected to the City of Philadelphia sanitary sewer system as that amount charged by the City of Philadelphia for such service.

## PUBLIC COMMENT

### ATTACHMENTS:

Description	Type
<input type="checkbox"/> AUTHORIZATION TO ADVERTISE PROPOSED ORDINANCE CHAPTER 126, SEWERS - SANITARY SEWER RENTAL RATE FOR 2025	Issue Briefing
<input type="checkbox"/> AUTHORIZATION TO ADVERTISE PROPOSED ORDINANCE CHAPTER 126, SEWERS - SANITARY SEWER RENTAL RATE FOR 2025	Ordinance
<input type="checkbox"/> AUTHORIZATION TO ADVERTISE PROPOSED ORDINANCE CHAPTER 126, SEWERS - SANITARY SEWER RENTAL RATE FOR 2025	Resolution

**TOWNSHIP OF LOWER MERION**  
***Finance Committee***  
**Issue Briefing**

**Topic:** 2025 Sanitary Sewer Rental Rate

**Prepared By:** Adam Szumski, Chief Financial Officer

**Date:** March 28, 2025

**I. Action To Be Considered By The Board:**

Authorize the Township Secretary to advertise notice of a public hearing and intent to adopt an Ordinance setting the 2025 Sanitary Sewer Rental Fee (SSRF) at \$4.51 per one thousand gallons of water consumed.

**II. Why This Issue Requires Board Consideration:**

Township Code requires a public hearing and an ordinance to adopt the SSRF.

**III. Current Policy Or Practice (If Applicable):** Not Applicable.

**IV. Other Relevant Background Information:**

The Township's Sanitary Sewer Fund is an enterprise fund which is self-supporting through user fees charged for sanitary sewer wastewater disposal and treatment services provided to approximately 16,700 residential, commercial and institutional customers. The Township maintains its own sanitary sewer infrastructure which is comprised of over 235 miles of sanitary sewer lines and 17 pumping stations.

The SSRF is the primary revenue source of the Sanitary Sewer Fund and is based on the prior year water consumption, as provided by Aqua. Annual revenues fluctuate with the overall billable water consumption. In 2025, the projected billable water consumption increased by over 5% compared to the previous year. Based on preliminary analysis, it is believed that the increase is due to lawn maintenance during the dry 2024 summer and fall seasons among households without a special "deduct" meter installed.

The 2025 Budget anticipated a drawdown of the Sanitary Sewer Fund reserves. A stronger start to the fiscal year than anticipated and higher billable water volumes will aid the fund in fiscal year 2025; the Township's updated Sanitary Sewer Fund forecast for 2025 includes a manageable deficit of approximately \$200,000. Even with the projected deficit in 2025, the Sanitary Sewer Fund's ending fund balance for 2025 is forecasted to be 25%, still above the 10% policy level. As shown in the presentation, additional costs in 2026 and 2027, primarily driven by added debt service, are projected to increase the operating deficit in those years to approximately \$800,000. Absent positive performance compared to these projections, the Sanitary Sewer Fund's Fund balance would drop in those years to 16.0% and 6.6%, respectively.

**V. Impact On Township Finances:**

The Sanitary Sewer Fund's finances will remain stable with the current rate of \$4.51 per thousand gallons of water usage.

**VI. Staff Recommendation:**

Staff recommends the 2025 SSRF remain at \$4.51 per thousand gallons of water usage.

## AN ORDINANCE

NO. \_\_\_\_\_

**AN ORDINANCE Enacted Pursuant To The Code Of The Township Of Lower Merion, Chapter 126, Sewers, Fixing The Amount Of The Annual Sanitary Sewer Rental Fee And Establishing The Amount Of \$4.51 As The Charge To Each Property Connected To The Township Sanitary Sewer System For Each 1,000 Gallons Of Water Consumed; And Fixing The Amount Of The Annual Sanitary Sewer Rental Fee For Each Property Directly Connected To The City Of Philadelphia Sanitary Sewer System As That Amount Charged By The City Of Philadelphia For Such Service.**

The Board of Commissioners of the Township of Lower Merion hereby ordains:

**Section 1. Water Used or Estimated to Have Been Used.** Pursuant to § 126-9 of the Code of the Township of Lower Merion, the Board of Commissioners, upon information provided by Aqua America, Inc. (hereinafter called "The Water Company") and secured from other sources, does hereby find and compute that the total number of gallons of water used or estimated to have been used by consumers connected to the sanitary sewer system in the Township in the four quarterly periods used by the Water Company in rendering its bills and closely proximate in time to the end of calendar year 2024, as records of the Water Company and its schedule of water readings will permit, was approximately 1,667,000 billable gallons, including estimated consumption of water by properties which did not secure water from the Water Company but which discharged water into the Township sanitary sewers.

**Section 2. Finances of Sanitary Sewer Fund.** Pursuant to Chapter 126 of the Code of the Township of Lower Merion, the Sanitary Sewer Fund is structured as a separate fund sufficient to maintain and operate the sewer system. The Sanitary Sewer Fund is primarily resourced through the annual sanitary sewer rental fee. Pursuant to § 126-8 of the Code of the Township of Lower Merion the annual sewer rental shall be sufficient to meet all operating and debt service costs attributable to the Sewer Fund and a minimum fund balance level of 10% of annual expenditures.

**Section 3. Amount to be charged each Property.** The Board of Commissioners does hereby fix and determine \$4.51 per one thousand gallons of water used by properties connected with the sanitary sewage system of the Township as the amount to be charged to each property connected to the Township sanitary sewer system for the 2025 sanitary sewer rental fee and for each year thereafter until revised. No property shall be billed for less than 20,000 gallons of water usage. For those properties in Sewer District #5 that are directly connected to the City of Philadelphia sanitary sewer system, the charge shall be that amount billed to the Township by the City of Philadelphia for such service.

**Section 4.** All Ordinances and parts of Ordinances inconsistent herewith are hereby repealed.

**Section 5.** Nothing in this Ordinance or in Chapter 126 of the Code of the Township of Lower Merion, as hereby amended, shall be construed to affect any suit or proceedings in any Court, any rights acquired or liability incurred, any permit issued, or any cause or causes of action existing under the said Chapter 126 prior to the adoption of this amendment.

**Section 6.** The provisions of this Ordinance are severable, and if any section, sentence, clause, part, or provision thereof shall be held illegal, invalid, or unconstitutional by any Court of competent jurisdiction, such decision of this court shall not affect or impair the remaining sections, sentences, clauses, parts or provisions of this ordinance. It is hereby declared to be the intent of the Board that this ordinance would have been adopted if such illegal, invalid, or unconstitutional section, sentence, clause, part, or provision had not been included herein.

**Section 7.** This Ordinance shall take effect and be in force from and after its approval as required by law.

Approved by the Board this \_\_\_\_ day of \_\_\_\_\_, 2025.

BOARD OF COMMISSIONERS OF THE  
TOWNSHIP OF LOWER MERION

\_\_\_\_\_  
Todd M. Sinai, President

ATTEST:

\_\_\_\_\_  
Jody L. Kelley, Secretary



# TOWNSHIP OF LOWER MERION

## 2025 Sanitary Sewer Fund Forecast



Finance Committee  
April 2, 2025







# Overview of Sanitary Sewer Fund

- Sanitary Sewer Fund (SSF) is an enterprise fund
  - User fees (sewer rate) set at full cost recovery
- Township Code (Chapter 126) requires the Board to set annual Sanitary Sewer Rental Fee (SSRF) to cover annual projected operating expenses plus:
  - Debt service (principal and interest)
  - 10% SSF fund balance reserve
- SSRF is based on prior year water consumption readings provided by Aqua
  - 2025 Sanitary Sewer billing is based on 2024 water consumption data



# Overview of Sanitary Sewer System

- Public Works Sanitary Sewer Division maintains over 235 miles of sewer lines and 17 pumping stations throughout the Township
- Supervises and inspects all sanitary sewer construction and new lateral connections to the sewer system
- Cleans and inspects the sanitary sewer system
- Perform a wide range of maintenance activities including:
  - Grouting sewer lines to prevent water infiltration
  - Maintaining aging sewer lines via slip lining and other cost-effective methods
- Currently billing approximately 16,700 accounts annually



# Sanitary Sewer Fund Revenues

- 2025 projected operating revenues of \$8.98 million; a 2.6% increase due to billable water consumption growth
  - SSRF primary source of revenue (\$7.1 - \$7.6 million annually depending on billable consumption volume)
    - Strong collection rate over 80% paid in discount period; Township usually collects around 100% of flat billing due to payments made during penalty periods
  - SSRF billing fluctuates with water consumption and water conservation efforts
    - Credit provision for customers diverting water from sewer system (special meters)
  - Other revenues derived from charges for services (connection fees, revenue from other municipalities), investment income and other sources



# Sanitary Sewer Rental Fee

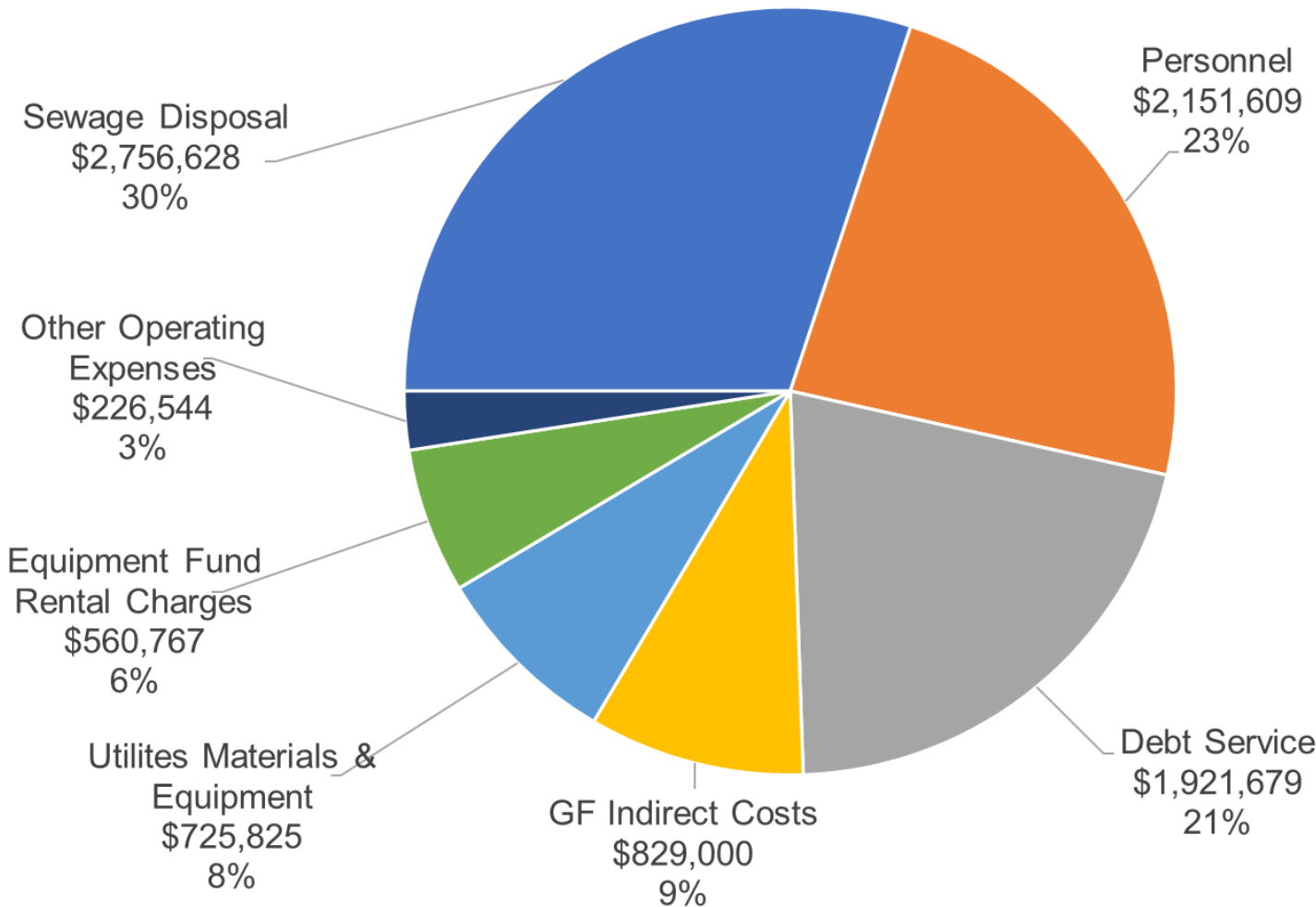
- Sanitary Sewer Fund rental fee has been \$4.51 since 2012
  - 2025 billable water consumption increased by 5.6% vs 2024
  - 2025 billable gallons reflects water consumption for the period of 1/1/2024 - 12/31/2024

Year	Billable Gallons (Mgal)	Mgal Inc/(Dec)	% Inc/(Dec)
2016	1,700	67	4.1%
2017	1,608	(92)	-5.4%
2018	1,610	2	0.1%
2019	1,592	(18)	-1.1%
2020	1,559	(33)	-2.1%
2021	1,616	57	3.7%
2022	1,622	6	0.4%
2023	1,607	(15)	-0.9%
2024	1,578	(29)	-1.8%
2025	1,667	89	5.6%



# Sanitary Sewer Fund Expenditures

- Operating 2025 expenditures are projected to be \$9.1 million in 2025





# Sanitary Sewer Fund Financial Forecast

Sanitary Sewer Operating Fund	2024 Actual*	2025 Forecast	25 vs. 24 \$ Chg.	25 vs. 24 % Chg.
Beginning Fund Balance (Operating)	\$ 2.77	\$ 2.54	\$ (0.23)	-8.3%
Revenues	8.75	8.97	0.22	2.5%
Expenses	8.98	9.17	0.19	2.1%
Surplus/(Deficit)	(0.23)	(0.20)		
Ending Fund Balance (Operating)	\$ 2.54	\$ 2.34		
Fund Balance % of Expenses	28.3%	25.5%		

\*Preliminary pre-audit financial results

- Stronger than anticipated starting position in 2024 and moderate drawdown of operating fund balance kept the SSF fund balance strong heading into 2025
  - Revenues projected with SSRF rate of \$4.51 unchanged from 2025
  - Expenditures projected higher compared to 2024
  - Project a drawdown of fund balance reserves this year and will monitor going forward



# Sanitary Sewer Fund Financial Forecast

Sanitary Sewer Operating Fund	2025 Forecast	2026 Forecast	2027 Forecast
Beginning Fund Balance (Operating)	\$ 2.54	\$ 2.34	\$ 1.55
Revenues	8.97	8.91	8.90
Expenses	9.17	9.70	9.80
Surplus/(Deficit)	(0.20)	(0.79)	(0.90)
Ending Fund Balance (Operating)	\$ 2.34	\$ 1.55	\$ 0.65
Fund Balance % of Expenses	25.5%	16.0%	6.6%

- Revenues flat with small consumption decline assumption at current rates; possible positive variance with development connection fees
- Increase in expense from 2025 to 2026 primarily due to new debt costs with 2025 bond issuance, personnel and sewage disposal cost assumptions.
- Anticipated deficit growth suggest rate increase in 2026 or 2027 might be required to maintain 10% fund balance through end of projection period.



# Proposed Sanitary Sewer Rental Fee

- Lower Merion's sewer rate remains the lowest when compared to other area municipalities' sewer rates that bill sewer based on water consumption (all per 1,000 gallons):
  - \$4.51 = Lower Merion Township (2025 Proposed)
  - \$5.15 = Haverford Township
  - \$9.75 = Marple Township
  - \$10.10 = Newtown Township District #2
  - \$11.32 – Newtown Township District #3
  - \$13.11 = Radnor Township





# Proposed Sanitary Sewer Rental Fee

## ■ Next Steps:

- BOC approves advertisement of Ordinance adopting the 2025 SSRF and Public Hearing on April 23<sup>rd</sup>
- BOC holds Public Hearing and adopts Ordinance setting the 2024 SSRF at \$4.51 on May 21<sup>st</sup>
- 2025 Sanitary Sewer Bills are mailed to customers around June 1<sup>st</sup>
  - 60 day discount period (2%)
  - 60 day flat period
  - 10% penalty after 120 days
  - 20% penalty beginning December 1<sup>st</sup>