

TOWNSHIP OF LOWER MERION

FINANCE COMMITTEE

**Wednesday, March 13, 2024
6:00 PM (Approximately)**

Chairperson: V. Scott Zelov
Vice Chairperson: Ray Courtney, Sean Whalen

AGENDA

1. REJECT BID – RIVERBEND CULVERT HEADWALL MASONRY REPAIRS

2. AWARD OF CONTRACT – ADA CURB CUTS PROJECT PART II

3. AWARD OF CONTRACT – ADA MUTCH BUILDING EXTERIOR REPAIRS

4. AWARD OF CONTRACT – HOLLOW ROAD AND HAGYS FORD ROAD & WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION

5. AWARD OF CONTRACT – ASHBRIDGE PARK STREAM RESTORATION AND BANK STABILIZATION

6. AWARD OF CONTRACT – CYNWYD SPUR TRAIL EXTENSION – NORFOLK SOUTHERN RAILROAD

7. AWARD OF CONTRACT - ARDMORE PUBLIC LIBRARY ADA RAMP REPLACEMENT

8. APPROVAL OF ELIGIBILITY LIST FOR THE REAL ESTATE TAX CREDIT FOR VOLUNTEER FIREFIGHTER/AMBULANCE

9. FINANCIAL PRESENTATION (INFORMATION ONLY)



AGENDA ITEM INFORMATION

ITEM: REJECT BID – RIVERBEND CULVERT HEADWALL MASONRY REPAIRS

Consider for recommendation to the Board of Commissioners approval to reject all bids for Riverbend Culvert Headwall Masonry Repairs received on Tuesday, February 8, 2024 at 11:00 A.M. prevailing time as recommended by the Chief Financial Officer with the approval of the Director of Public Works and the Township Engineer.

PUBLIC COMMENT

ADDITIONAL INFORMATION:

The budget for this project was approximately \$20,000. The only bid received was nearly \$57,000. Township staff will reevaluate this project and the scope and decide in the future how to best proceed with this project.



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT – ADA CURB CUTS PROJECT PART II

Consider for recommendation to the Board of Commissioners approval to award a contract for ADA Curb Cuts Project Part II to the following bidder in accordance with bids received on Thursday, February 15, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Building & Planning:

LB Construction Enterprises, Inc.	
Total Bid	\$101,000.00

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Township’s Community Development Block Grant (CDBG). The budget for the project is \$97,000. The bid award is \$4,000 or 4.1% higher than the budget.

ATTACHMENTS:

Description	Type
☐ AWARD OF CONTRACT – ADA CURB CUTS PROJECT PART II	Bid Tabulation

**TOWNSHIP OF LOWER MERION
TABULATION OF BIDS: ADA CURB CUTS PROJECT PART II
CONTRACT NUMBER: 211-6005-0073-0045-23-40
BIDS RECEIVED: FEBRUARY 15, 2024 - 11:00 AM**

Item No.	Bidders: Description	LB Construction Enterprises, Inc.		Albert G. Cipolloni, Jr. & Sons, Inc.		Lawrence Site Contractors		G&B Construction		T. Schiefer Contractors, Inc.	
		Qty	Total	Qty	Total	Qty	Total	Qty	Total	Qty	Total
A	Highland Avenue & Birch Ave (See sheet C2.1); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 14,000.00	2	\$ 13,240.00	2	\$ 12,000.00	2	\$ 13,694.47	2	\$ 16,021.00
B	Highland Ave & Oakhill Road (See sheet C2.2); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 13,000.00	2	\$ 13,240.00	2	\$ 12,000.00	2	\$ 12,024.12	2	\$ 13,208.00
C	Highland Ave & Maple Ave (See sheet C2.3); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 13,000.00	2	\$ 13,240.00	2	\$ 12,000.00	2	\$ 10,878.39	2	\$ 12,858.00
D	Highland Ave. & Highland Circle (See sheet C2.4); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 13,000.00	2	\$ 13,240.00	2	\$ 12,000.00	2	\$ 13,362.81	2	\$ 11,631.00
E	Highland Ave & Old Lancaster Road (See sheet C2.5, & C2.6); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (4) Ramps	4	\$ 23,000.00	4	\$ 24,200.00	4	\$ 24,000.00	4	\$ 30,741.70	4	\$ 29,177.00
F	South Bowman Ave & Baird Road (See sheet C7 & C2.8); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (8) Ramps	8	\$ 25,000.00	8	\$ 32,500.00	8	\$ 48,000.00	8	\$ 39,316.58	8	\$ 38,910.00
	TOTAL LUMP SUM BID		\$ 101,000.00		\$109,660.00		\$ 120,000.00		\$ 120,018.07		\$ 121,805.00

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS: ADA CURB CUTS PROJECT PART II
CONTRACT NUMBER: 211-6005-0073-0045-23-40
BIDS RECEIVED: FEBRUARY 15, 2024 - 11:00 AM

Item No.	Bidders: Description	Priemer Concrete, Inc.		NIS Concrete		Associated Paving Contractors, Inc.		Marino Corporation		Drumheller Construction Company	
		Qty	Total	Qty	Total	Qty	Total	Qty	Total	Qty	Total
A	Highland Avenue & Birch Ave (See sheet C2.1); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 12,500.00	2	\$ 19,225.00	2	\$ 14,500.00	2	\$ 15,400.00	2	\$ 14,500.00
B	Highland Ave & Oakhill Road (See sheet C2.2); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 12,500.00	2	\$ 14,310.00	2	\$ 14,500.00	2	\$ 14,300.00	2	\$ 14,500.00
C	Highland Ave & Maple Ave (See sheet C2.3); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 12,500.00	2	\$ 14,110.00	2	\$ 14,500.00	2	\$ 15,400.00	2	\$ 13,950.00
D	Highland Ave. & Highland Circle (See sheet C2.4); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 12,500.00	2	\$ 13,450.00	2	\$ 14,500.00	2	\$ 14,700.00	2	\$ 13,950.00
E	Highland Ave & Old Lancaster Road (See sheet C2.5, & C2.6); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (4) Ramps	4	\$ 34,000.00	4	\$ 30,360.00	4	\$ 32,600.00	4	\$ 28,600.00	4	\$ 27,400.00
F	South Bowman Ave & Baird Road (See sheet C7 & C2.8); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (8) Ramps	8	\$ 39,000.00	8	\$ 41,650.00	8	\$ 43,500.00	8	\$ 49,893.00	8	\$ 54,400.00
	TOTAL LUMP SUM BID		\$ 123,000.00		\$133,105.00		\$ 134,100.00		\$ 138,293.00		\$ 138,700.00

TOWNSHIP OF LOWER MERION
BID TABULATIONS: ADA CURB CUTS PROJECT PART II
CONTRACT NUMBER: 211-6005-0073-0045-23-40
BIDS RECEIVED: FEBRUARY 15, 2024 - 11:00 AM

Item No.	Bidders: Description	Ernel Co., Inc.		Joseph J. Danielle, LLC		N. Abbonizio Contractors, Inc.		Helm Construction Co., Inc.		Baseline Contracting, Inc.		Ocean Construction, LLC	
		Qty	Total	Qty	Total	Qty	Total	Qty	Total	Qty	Total	Qty	Total
A	Highland Avenue & Birch Ave (See sheet C2.1); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 16,000.00	2	\$ 18,833.42	2	\$ 19,000.00	2	\$ 23,217.69	2	\$ 35,386.70	2	\$ 36,000.00
B	Highland Ave & Oakhill Road (See sheet C2.2); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 16,000.00	2	\$ 18,833.42	2	\$ 19,000.00	2	\$ 22,939.18	2	\$ 33,998.98	2	\$ 36,000.00
C	Highland Ave & Maple Ave (See sheet C2.3); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 16,000.00	2	\$ 18,833.42	2	\$ 19,000.00	2	\$ 22,892.08	2	\$ 34,692.84	2	\$ 36,000.00
D	Highland Ave. & Highland Circle (See sheet C2.4); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (2) Ramps	2	\$ 16,000.00	2	\$ 18,833.42	2	\$ 19,000.00	2	\$ 22,649.89	2	\$ 22,203.42	2	\$ 36,000.00
E	Highland Ave & Old Lancaster Road (See sheet C2.5, & C2.6); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (4) Ramps	4	\$ 32,000.00	4	\$ 37,039.00	4	\$ 36,000.00	4	\$ 55,661.02	4	\$ 56,896.26	4	\$ 72,000.00
F	South Bowman Ave & Baird Road (See sheet C7 & C2.8); The work includes traffic control, all concrete work, bituminous base replacement and overlay, removal and installation on new pavement markings, sign relocation (if necessary), seeding and mulching and final cleanup. (8) Ramps	8	\$ 56,000.00	8	\$ 63,170.44	8	\$ 64,000.00	8	\$ 78,344.94	8	\$ 92,976.81	8	\$ 144,000.00
	TOTAL LUMP SUM BID		\$ 152,000.00		\$ 175,543.12		\$ 176,000.00		\$ 225,704.80		\$ 276,155.01		\$ 360,000.00



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT – ADA MUTCH BUILDING EXTERIOR REPAIRS

Consider for recommendation to the Board of Commissioners approval to award a contract for ADA Mutch Building Exterior Repairs to the following bidder in accordance with bids received on Tuesday, February 22, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Public Works and Township Engineer:

Ocean Construction, LLC	
Total Lump Sum Bid	\$73,505.00
Total Bid Contingency Items (2-1 - 2-2)	<u>725.00</u>
Total Bid	\$74,230.00

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund (Job # 4025) - Facilities Improvements Project. The budget for this project is \$60,000. The total bid amount is \$14,230 or 24% higher than the budget.

ATTACHMENTS:

Description	Type
☐ AWARD OF CONTRACT – ADA MUTCH BUILDING EXTERIOR REPAIRS	Backup Material
☐ AWARD OF CONTRACT – ADA MUTCH BUILDING EXTERIOR REPAIRS	Bid Tabulation



**TOWNSHIP
OF
LOWER MERION**
MONTGOMERY COUNTY

TOWNSHIP ENGINEER

75 E. Lancaster Avenue
Ardmore, PA 19003-2376
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www.lowermerion.org

LOWM 093760

MEMORANDUM

TO: Eric Traub, Chief Financial Officer

FROM: Joseph Mastronardo, PE, Township Engineer 
Joann Ma, PE, Senior Engineer 

DATE: March 5, 2024

SUBJECT: Ada Mutch Building Exterior Repairs
Bid Review / Award Recommendation
LMT Contract No. 4025-24-03

As requested, we have reviewed the following bid submitted by Ocean Construction, LLC, the apparent low bidder for the referenced project, and are herewith providing our recommendation for award.

Base Bid	\$ 73,505.00
Contingencies	\$ <u>725.00</u>
Total	\$ 74,230.00

Add Alternate A-1: Downspout Extensions and Splash Blocks	\$ 160.00
Add Alternate A-2: New Door Saddle and Door Shoe	\$ 2,244.00
Add Alternate A-3: New Paving Stone	\$ 160.00
Add Alternate A-4: Paint Porch Ceiling	\$ 5,665.00
Add Alternate A-5: Bilco-Type Door Replacement and Additional Pointing	\$ 8,283.00
Add Alternate A-6: Repoint All Exterior Masonry (<i>Note: Shown is the corrected alternate amount by Bidder</i>)	\$ 105,317.00

The total price bid of \$74,230 (Base Bid + Contingency) is \$14,230, or 24%, over the construction budget of \$60,000. Please note the \$725 for contingencies will only be used if and when directed by the Township. The alternates were to add work if the budget allowed; therefore, we recommend that this work be deferred and/or completed by staff at a lower cost.

We recommend that the contract of \$74,230 (Base Bid + Contingency) to be awarded to Ocean Construction, LLC, contingent upon the remainder of the contract requirements being in order. Funds are available through the Capital Projects Fund #4025 – Facilities Improvements.

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager
Donna Heller, Director of Parks and Recreation
Paul McElhaney, Director of Public Works
Jesse Hunting, Assistant Director of Public Works
Al Augustine, Facilities Maintenance Supervisor

File P:\Projects\LOWM\093760 Facility Improvements\Ada Mutch\Docs\2-Bidding\2024-03-05 Ada Mutch Bid Review.docx

TOWNSHIP OF LOWER MERION
TABULATIONS OF BIDS: ADA MUTCH BUILDING EXTERIOR REPAIRS
CONTRACT NUMBER: 4025-24-03
BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

Bidder:		Ocean Construction, LLC	DePaul and Company, Inc.
Item No.	Description		
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	\$ 8,623.00	\$ 35,000.00
1-2	Preconstruction Video	\$ 1,592.00	\$ 3,500.00
1-3	Submittals	\$ 3,104.00	\$ 4,500.00
1-4	Key Construction Note #01	\$ 1,655.00	\$ 3,500.00
1-5	Key Construction Note #02 As shown on plans plus 30LF	\$ 9,438.00	\$ 44,444.00
1-6	Key Construction Note #03, 04, 06	\$ 3,311.00	\$ 18,900.00
1-7	Key Construction Note #05	\$ 1,655.00	\$ 4,100.00
1-8	Key Construction Note #80	\$ 3,444.00	\$ 19,899.00
1-9	Key Construction Note #81	\$ 2,543.00	\$ 6,200.00
1-10	Key Construction Note #82	\$ 3,510.00	\$ 6,000.00
1-11	Key Construction Note #83	\$ 5,041.00	\$ 18,900.00
1-12	Key Construction Note #90	\$ 1,592.00	\$ 790.00
1-13	Key Construction Note #91	\$ 2,748.00	\$ 5,400.00
1-14	Key Construction Note #92	\$ 3,709.00	\$ 3,500.00
1-15	Key Construction Note #93	\$ 5,497.00	\$ 1,500.00
1-16	Key Construction Note #94	\$ 1,755.00	\$ 3,600.00
1-17	Key Construction Note #95	\$ 2,746.00	\$ 2,400.00
1-18	Key Construction Note #100	\$ 10,307.00	\$ 23,788.00
1-19	Key Construction Note #101 \$ _____ Ea x 5 Ea	\$ 200.00	\$ 4,000.00
1-20	Close out Documents and Record Drawings	\$ 1,035.00	\$ 3,500.00
	Total Lump Sum Price Bid for Base Contract	\$ 73,505.00	\$ 213,421.00
Item No.	Description (Contingency Item)		
2-1	Wood Repairs, Medium Repair Method \$_____/SF x 20 SF	\$ 450.00	\$ 1,567.00
2-2	Wood Repairs, Major Repair Method \$_____/SF x 10 SF	\$ 275.00	\$ 3,456.00
	Total Price Bid for Contingencies	\$ 725.00	\$ 5,023.00
	Total Lump Sum Bid for Contract	\$ 74,230.00	\$ 218,444.00
Item No.	Description (Add Alternate)		
3-1	Add Alternate: Downspout Extensions and Splash Blocks 2 Downspout Extensions \$ _____ 1 Splash Block \$ _____	\$ 160.00	\$ 1,120.00
3-2	Add Alternate: New Door Saddle and Shoe	\$ 2,244.00	\$ 1,345.00
3-3	Add Alternate: New Paving Stone	\$ 160.00	\$ 489.00
3-4	Add Alternate: Paint Porch Ceiling	\$ 5,665.00	\$ 2,400.00
3-5	Add Alternate; Bilco-Type Door Replacement and Addition Pointing	\$ 8,283.00	\$ 13,300.00
3-6	Add Alternate: Repoint All Exterior Masonry Add Repointing All Exterior Masonry \$ _____ Delete Repointing per Key Note #02 \$ _____	\$ 105,317.00	\$ 123,456.00
	Total Price Bid for Add Alternates	\$ 121,829.00	\$ 142,110.00



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT – HOLLOW ROAD AND HAGYS FORD ROAD & WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION

Consider for recommendation to the Board of Commissioners approval to award a contract for Hollow Road and Hagys Ford Road and Williamson Road and Dove Lake Road Stream Restoration and Bank Stabilization to the following bidder in accordance with bids received on Thursday, February 29, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Directors of Public Works and Parks & Recreation and the Township Engineer:

Flyway Excavating, Inc.	
Hollow Road & Hagys Ford Road Base Bid	\$334,825.00
Williamson Road & Dove Lake Road Base Bid	295,600.00
Price Differential/Discount if awarded both bids	-5,000.00
Total Bid Contingencies	<u>42,261.00</u>
Total Bid Award	\$667,686.00

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund (Job #4652) - Stormwater Facilities Management Project. The construction budget for these two projects was \$350,000. The bid award is \$317,686 or nearly 91% more than the construction budget.

ATTACHMENTS:

Description	Type
<input type="checkbox"/> AWARD OF CONTRACT – HOLLOW ROAD AND HAGYS FORD ROAD & WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION	Backup Material
<input type="checkbox"/> AWARD OF CONTRACT – HOLLOW ROAD AND HAGYS FORD ROAD & WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION	Bid Tabulation



**TOWNSHIP
OF
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MONTGOMERY COUNTY

TOWNSHIP ENGINEER

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LOWM 093914

MEMORANDUM

TO: Eric Traub, Chief Financial Officer

FROM: Joseph Mastronardo, PE, Township Engineer 
Joann Ma, PE, Senior Engineer 

DATE: March 6, 2024

SUBJECT: Hollow Road & Hagys Ford Road Stream Restoration and Bank Stabilization,
Ashbridge Park Stream Restoration and Bank Stabilization, and
Williamson Road & Dove Lake Road Stream Restoration and Bank Stabilization
Bid Review / Award Recommendation
LMT Contract No. 4652-24-04, 4652-24-05, 4652-24-06

As requested, we have reviewed the following bids submitted by the apparent low bidders for the referenced projects, and are herewith providing our recommendation for award.

By way of background, the Township established a Pollution Reduction Plan (PRP) under its Municipal Separate Storm Sewer System (MS4) Permit from the Pennsylvania Department of Environmental Protection (PaDEP), which includes these three projects. Although these projects were bid separately, they are similar in nature and require the same skills and equipment to complete the scope of work; therefore, the option to submit a combination of bids was offered in the bid solicitation to possibly take advantage of cost savings, should multiple projects be awarded to one contractor. The following are the apparent low bids:

Combined Bid for Hollow Road and Hagys Ford Road + Williamson Road & Dove Lake Road Stream Restoration and Bank Stabilization (4652-24-04 + 4652,24-06)

<i>Flyway Excavating, Inc.</i>	
Hollow Road & Hagys Ford Road Base Bid	\$ 334,825
Williamson Road & Dove Lake Road Base Bid	\$ 295,600
Price Differential for Base Contract Only	\$ -5,000
Total Lump Sum Price Bid for Base Contract for Combined Contract	\$ 625,425
Hollow Road & Hagys Ford Road Contingencies	\$ 24,306
Williamson Road & Dove Lake Road Contingencies	\$ 17,955
Combined Base Bid + Contingencies	\$ 667,686
Add Alternate WDL-1: Spillway / Sewer Encasement Repair (CIP 4707)	\$ 78,000

Ashbridge Park Stream Restoration and Bank Stabilization (4652-24-05):

	<i>Mitchell Knorr Contracting</i>	
	Base Bid	\$ 516,223
	Contingencies	\$ 40,200
	Base Bid + Contingencies	\$ 556,423

Multiple bids from qualified contractors were received each project. The combined price bids (Base Bid plus Contingencies), submitted respectively by Flyway Excavating, Inc. and Mitchell Knorr Contracting, is \$624,109, or more than double the construction budget of \$600,000. Please note the \$82,461 of combined contingencies will only be used if and when directed by the Township.

Add Alternate WDL-1 was added to repair the existing concrete spillway that encases a sanitary sewer main spanning Mill Creek near the Williamson project. The price appears high for the scope of the work. Therefore, we do not recommend the alternate. The work can be deferred, and a more cost-effective means of implementation will be explored.

Our review of the bids included discussions with the low bidders, and closely examining the individual bid items to determine justification for the higher costs. Although the combined price bid is higher than the construction budget, we find the cost reasonable based on the following:

- The bidding was competitive. The bids (Base Bid plus Contingencies) ranged for each project:
 - Hollow - Five Bids: \$359,131 to \$627,415 with two outliers at \$793,437 and \$1,104,535
 - Ashbridge - Five Bids: \$556,423 to \$735,094 with an outlier at \$1,216,315
 - Williamson - Seven Bids: \$295,600 to \$480,250
- Material increases with labor struggles continue in higher costs compared to past similar projects.
- Excess soil removed offsite must comply with PaDEP's policies and guidelines. Due to certain elements discovered within the soils by testing during the final design phase, there are a limited number of facilities nearby that would accept the soil. The special care and handling, coupled with high fuel prices and additional transportation needed to export the excavated soils from each site to acceptable facilities contributed to increased project costs.
- The low bid appears reasonable based on market conditions.
- If all bids are rejected by the Board and the project re-bid, we would anticipate similar, if not higher bids.

Therefore, we recommend that the Combined Contracts 4652-24-04 and 4652-24-06 be awarded to Flyway Excavating Inc. in the amount of \$667,686, and Contract 4652-24-05 be awarded to Mitchell Knoll Contracting in the amount of \$556,423, contingent upon the remainder of the contract requirements being in order. Funds are by the American Rescue Plan under CIP 4652 Stormwater Facilities Management Project.

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager
 Paul McElhaney, Director of Public Works
 Donna Heller, Director of Parks & Recreation
 Jesse Hunting, Assistant Director of Public Works
 Dave DeAngelis, Parks & Recreation Supervisor

File U:\Accounts\LOWMM\LOWM093914 - CIP 4652 Pollution Reduction Plan\COMMUNICATION\3-BIDDING\25-HOLLOW RD & WDL & ASHBRIDGE\2024-03-06 Hollow, Ash, WDL Bid

Review - Award Recommendation.docx

TOWNSHIP OF LOWER MERION
 TABULATION OF BIDS - HOLLOW ROAD AND HAGYS FORD ROAD STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-04
 BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

Bidders:		Flyway Excavating, Inc.			Aquatic Resources Restoration			Land-Tech Enterprises, Inc.		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 33,500.00	\$ 33,500.00	1	\$ 41,000.00	\$ 41,000.00	1	\$ 89,000.00	\$ 89,000.00
1-2	Submittals & Preconstruction Video	1	\$ 1,950.00	\$ 1,950.00	1	\$ 1,750.00	\$ 1,750.00	1	\$ 900.00	\$ 900.00
1-3	Demolition and E&S Key Note #40, 41, and 50	1	\$ 9,100.00	\$ 9,100.00	1	\$ 15,100.00	\$ 15,100.00	1	\$ 14,000.00	\$ 14,000.00
1-4	Demolition and E&S Key Note #42	1	\$ 1,800.00	\$ 1,800.00	1	\$ 2,300.00	\$ 2,300.00	1	\$ 6,000.00	\$ 6,000.00
1-5	Demolition and E&S Key Note #43	1	\$ 850.00	\$ 850.00	1	\$ 1,125.00	\$ 1,125.00	1	\$ 1,000.00	\$ 1,000.00
1-6	Demolition and E&S Key Note #44	1	\$ 26,000.00	\$ 26,000.00	1	\$ 41,000.00	\$ 41,000.00	1	\$ 60,000.00	\$ 60,000.00
1-7	Demolition and E&S Key Note #45 and 46	1	\$ 18,100.00	\$ 18,100.00	1	\$ 19,650.00	\$ 19,650.00	1	\$ 25,000.00	\$ 25,000.00
1-8	Demolition and E&S Note #47 and 48	1	\$ 5,400.00	\$ 5,400.00	1	\$ 5,375.00	\$ 5,375.00	1	\$ 6,000.00	\$ 6,000.00
1-9	Demolition and E&S Key Note #49	1	\$ 3,100.00	\$ 3,100.00	1	\$ 9,950.00	\$ 9,950.00	1	\$ 10,500.00	\$ 10,500.00
1-10	Demolition and E&S Key Note #51	1	\$ 8,200.00	\$ 8,200.00	1	\$ 6,250.00	\$ 6,250.00	1	\$ 5,500.00	\$ 5,500.00
1-11	Proposed Work Key Note #60	1	\$ 38,500.00	\$ 38,500.00	1	\$ 22,150.00	\$ 22,150.00	1	\$ 40,000.00	\$ 40,000.00
1-12	Proposed Work Key Note #61	1	\$ 24,800.00	\$ 25,800.00	1	\$ 51,125.00	\$ 51,125.00	1	\$ 14,000.00	\$ 14,000.00
1-13	Proposed Work Key Note #62	1	\$ 24,700.00	\$ 24,700.00	1	\$ 52,550.00	\$ 52,550.00	1	\$ 39,000.00	\$ 39,000.00
1-14	Proposed Work Key Note #63	1	\$ 16,900.00	\$ 16,900.00	1	\$ 10,175.00	\$ 10,175.00	1	\$ 17,950.00	\$ 17,950.00
1-15	Proposed Work Key Note #64	1	\$ 12,200.00	\$ 12,200.00	1	\$ 35,750.00	\$ 35,750.00	1	\$ 30,000.00	\$ 30,000.00
1-16	Proposed Work Key Note #65 2 Endwalls	1	\$ 3,200.00	\$ 3,200.00	1	\$ 46,000.00	\$ 46,000.00	1	\$ 9,400.00	\$ 9,400.00
1-17	Proposed Work Key Note #66	1	\$ 5,200.00	\$ 5,200.00	1	\$ 8,500.00	\$ 8,500.00	1	\$ 9,500.00	\$ 9,500.00
1-18	Proposed Work Key Note #67	1	\$ 10,600.00	\$ 10,600.00	1	\$ 16,200.00	\$ 16,200.00	1	\$ 21,000.00	\$ 21,000.00
1-19	Proposed Work Key Note #68	1	\$ 29,000.00	\$ 29,000.00	1	\$ 8,100.00	\$ 8,100.00	1	\$ 96,000.00	\$ 96,000.00
1-20	Proposed Work Key Note #69	1	\$ 1,500.00	\$ 1,500.00	1	\$ 3,325.00	\$ 3,325.00	1	\$ 1,450.00	\$ 1,450.00
1-21	Fabric Encapsulated Soil with Branch Packing	1	\$ 2,700.00	\$ 2,700.00	1	\$ 12,650.00	\$ 12,650.00	1	\$ 33,000.00	\$ 33,000.00
1-22	Live Cutting -Trees	1	\$ 375.00	\$ 375.00	1	\$ 250.00	\$ 250.00	1	\$ 325.00	\$ 325.00
1-23	Shade Tree	1	\$ 4,500.00	\$ 6,500.00	1	\$ 5,500.00	\$ 5,500.00	1	\$ 4,100.00	\$ 4,100.00
1-24	Understory Tree	1	\$ 9,700.00	\$ 4,500.00	1	\$ 4,750.00	\$ 4,750.00	1	\$ 3,000.00	\$ 3,000.00
1-25	Shrubs #3 Container	1	\$ 700.00	\$ 9,700.00	1	\$ 3,050.00	\$ 3,050.00	1	\$ 4,500.00	\$ 4,500.00
1-26	Live Cuttings - Shrubs	1	\$ 5,000.00	\$ 700.00	1	\$ 1,300.00	\$ 1,300.00	1	\$ 3,100.00	\$ 3,100.00
1-27	Perennial Planting (Plugs)	1	\$ 2,700.00	\$ 5,000.00	1	\$ 10,225.00	\$ 10,225.00	1	\$ 5,400.00	\$ 5,400.00
1-28	Annual Rye Grass Overseed	1	\$ 650.00	\$ 2,700.00	1	\$ 3,050.00	\$ 3,050.00	1	\$ 3,200.00	\$ 3,200.00
1-29	No Mow Seed	1	\$ 25,750.00	\$ 650.00	1	\$ 3,500.00	\$ 3,500.00	1	\$ 6,900.00	\$ 6,900.00
1-30	Excess Soil Removal and Disposal	1	\$ 650.00	\$ 25,750.00	1	\$ 32,500.00	\$ 32,500.00	1	\$ 59,000.00	\$ 59,000.00
1-31	Close out Documents and Record Drawings	1	\$ 17,700.00	\$ 650.00	1	\$ 500.00	\$ 500.00	1	\$ 75,000.00	\$ 7,500.00
Total Lump Sum Price Bid for Base Contract				\$ 334,825.00			\$ 474,650.00			\$ 626,225.00

TOWNSHIP OF LOWER MERION
 TABULATION OF BIDS - HOLLOW ROAD AND HAGYS FORD ROAD STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-04
 BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

Bidders:		Flyway Excavating, Inc.			Aquatic Resources Restoration			Land-Tech Enterprises, Inc.		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
CONTINGENCY ITEMS										
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
2-1	Additional Key Construction Note #60 50 LF x \$ ____/LF	50	\$ 31.00	\$ 1,550.00	50	\$ 22.25	\$ 1,112.50	50	\$ 40.00	\$ 2,000.00
2-2	Additional Key Construction Note #61 100 SF x \$ ____/SF	100	\$ 1.10	\$ 110.00	100	\$ 1.40	\$ 140.00	100	\$ 4.00	\$ 400.00
2-3	Additional Understory Trees 3 EA x \$ ____/EA	3	\$ 910.00	\$ 2,730.00	3	\$ 900.00	\$ 2,700.00	3	\$ 580.00	\$ 1,740.00
2-4	Additional Shade Trees 3 EA x \$ ____/EA	3	\$ 910.00	\$ 2,730.00	3	\$ 815.00	\$ 2,445.00	3	\$ 610.00	\$ 1,830.00
2-5	Additional Shrubs #3 Container 10 EA x \$ ____/EA	10	\$ 190.00	\$ 1,900.00	10	\$ 65.00	\$ 650.00	10	\$ 90.00	\$ 900.00
2-6	Additional Live Cuttings - Trees 10 EA X \$ ____/EA	10	\$ 6.50	\$ 65.00	10	\$ 12.75	\$ 127.50	10	\$ 16.00	\$ 160.00
2-7	Additional Live Cuttings - Shrubs 10EA x \$ ____/EA	10	\$ 2.10	\$ 21.00	10	\$ 9.00	\$ 90.00	10	\$ 16.00	\$ 160.00
2-8	Encase and protect existing sewer in lieu of replacement Delete Demolition and E&S Key Note #51 \$ ____ Add Demolition and E&S Key Note #51A \$ ____ Delete Proposed Key Note #64 \$ ____ Add Proposed Key Note #64A \$ ____	1	\$ 15,200.00	\$ 15,200.00	1	\$ (13,900.00)	\$ (13,900.00)	1	\$ (6,000.00)	\$ (6,000.00)
Total Price Bid for Contingency Items				\$ 24,306.00				\$ (6,635.00)		
Total Price Bid for Contract				\$ 359,131.00				\$ 468,015.00		
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 334,825.00				\$ 474,650.00	\$ 627,415.00	
Ashbridge Memorial Park (4652-24-05)				\$ 555,170.00				\$ 735,093.00	\$ 1,230,095.00	
Price differential if contractor is awarded above contracts together				\$ (5,000.00)				\$ (10,000.00)	\$ (1,000.00)	
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-05				\$ 884,995.00				\$ 1,199,743.00	\$ 1,856,510.00	
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 334,825.00				\$ 474,650.00	\$ 627,415.00	
Williamson Rd. & Dove Lake Rd. (4652-24-06)				\$ 295,600.00				\$ 462,715.00	\$ 462,660.00	
Price differential if contractor is awarded above contracts together				\$ (5,000.00)				\$ (5,000.00)	\$ (1,000.00)	
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-06				\$ 625,425.00				\$ 932,365.00	\$ 1,089,075.00	
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 334,825.00				\$ 474,650.00	\$ 627,415.00	
Ashbridge Memorial Park (4652-24-05)				\$ 555,170.00				\$ 735,093.00	\$ 1,230,095.00	
Williamson Rd. & Dove Lake Rd. (4653-24-06)				\$ 295,600.00				\$ 462,715.00	\$ 462,660.00	
Price differential if contractor is awarded above contracts together				\$ (15,000.00)				\$ (15,000.00)	\$ (2,000.00)	
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-05 + 4652-24-06				\$ 1,170,595.00				\$ 1,657,458.00	\$ 2,318,170.00	

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS - HOLLOW ROAD AND HAGYS FORD ROAD STREAM RESTORATION AND BANK STABILIZATION
CONTACT NUMBER: 4652-24-04
BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		James R. Kenney Excavating & Paving, Inc.			Mitchell Knorr Contracting		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 25,000.00	\$ 25,000.00	1	\$ 45,000.00	\$ 45,000.00
1-2	Submittals & Preconstruction Video	1	\$ 8,500.00	\$ 8,500.00	1	\$ 10,000.00	\$ 10,000.00
1-3	Demolition and E&S Key Note #40, 41, and 50	1	\$ 30,000.00	\$ 30,000.00	1	\$ 27,500.00	\$ 27,500.00
1-4	Demolition and E&S Key Note #42	1	\$ 7,500.00	\$ 7,500.00	1	\$ 7,500.00	\$ 7,500.00
1-5	Demolition and E&S Key Note #43	1	\$ 10,000.00	\$ 10,000.00	1	\$ 800.00	\$ 800.00
1-6	Demolition and E&S Key Note #44	1	\$ 11,302.00	\$ 11,302.00	1	\$ 44,000.00	\$ 44,000.00
1-7	Demolition and E&S Key Note #45 and 46	1	\$ 35,000.00	\$ 35,000.00	1	\$ 45,000.00	\$ 45,000.00
1-8	Demolition and E&S Note #47 and 48	1	\$ 15,000.00	\$ 15,000.00	1	\$ 11,600.00	\$ 11,600.00
1-9	Demolition and E&S Key Note #49	1	\$ 50,000.00	\$ 50,000.00	1	\$ 8,250.00	\$ 8,250.00
1-10	Demolition and E&S Key Note #51	1	\$ 75,000.00	\$ 75,000.00	1	\$ 175,000.00	\$ 175,000.00
1-11	Proposed Work Key Note #60	1	\$ 45,000.00	\$ 45,000.00	1	\$ 20,685.00	\$ 20,685.00
1-12	Proposed Work Key Note #61	1	\$ 15,260.00	\$ 15,260.00	1	\$ 13,165.00	\$ 13,165.00
1-13	Proposed Work Key Note #62	1	\$ 65,000.00	\$ 65,000.00	1	\$ 148,000.00	\$ 148,000.00
1-14	Proposed Work Key Note #63	1	\$ 25,000.00	\$ 25,000.00	1	\$ 18,000.00	\$ 18,000.00
1-15	Proposed Work Key Note #64	1	\$ 75,000.00	\$ 75,000.00	1	\$ 90,000.00	\$ 90,000.00
1-16	Proposed Work Key Note #65 2 Endwalls	1	\$ 24,000.00	\$ 24,000.00	1	\$ 15,000.00	\$ 15,000.00
1-17	Proposed Work Key Note #66	1	\$ 12,000.00	\$ 12,000.00	1	\$ 32,000.00	\$ 32,000.00
1-18	Proposed Work Key Note #67	1	\$ 60,000.00	\$ 60,000.00	1	\$ 33,000.00	\$ 33,000.00
1-19	Proposed Work Key Note #68	1	\$ 40,000.00	\$ 40,000.00	1	\$ 32,800.00	\$ 32,800.00
1-20	Proposed Work Key Note #69	1	\$ 9,500.00	\$ 9,500.00	1	\$ 1,600.00	\$ 1,600.00
1-21	Fabric Encapsulated Soil with Branch Packing	1	\$ 25,000.00	\$ 25,000.00	1	\$ 6,000.00	\$ 6,000.00
1-22	Live Cutting -Trees	1	\$ 511.00	\$ 511.00	1	\$ 500.00	\$ 500.00
1-23	Shade Tree	1	\$ 5,299.00	\$ 5,299.00	1	\$ 3,500.00	\$ 3,500.00
1-24	Understory Tree	1	\$ 3,368.00	\$ 3,368.00	1	\$ 3,000.00	\$ 3,000.00
1-25	Shrubs #3 Container	1	\$ 6,435.00	\$ 6,435.00	1	\$ 13,500.00	\$ 13,500.00
1-26	Live Cuttings - Shrubs	1	\$ 3,753.00	\$ 3,753.00	1	\$ 1,500.00	\$ 1,500.00
1-27	Perennial Planting (Plugs)	1	\$ 6,127.00	\$ 6,127.00	1	\$ 7,935.00	\$ 7,935.00
1-28	Annual Rye Grass Overseed	1	\$ 3,080.00	\$ 3,080.00	1	\$ 10,000.00	\$ 10,000.00
1-29	No Mow Seed	1	\$ 7,392.00	\$ 7,392.00	1	\$ 10,000.00	\$ 10,000.00
1-30	Excess Soil Removal and Disposal	1	\$ 28,000.00	\$ 28,000.00	1	\$ 22,000.00	\$ 22,000.00
1-31	Close out Documents and Record Drawings	1	\$ 8,500.00	\$ 8,500.00	1	\$ 5,000.00	\$ 5,000.00
	Total Lump Sum Price Bid for Base Contract			\$ 735,527.00			\$ 861,835.00

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS - HOLLOW ROAD AND HAGYS FORD ROAD STREAM RESTORATION AND BANK STABILIZATION
CONTACT NUMBER: 4652-24-04
BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		James R. Kenney Excavating & Paving, Inc.			Mitchell Knorr Contracting		
CONTINGENCY ITEMS							
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
2-1	Additional Key Construction Note #60 50 LF x \$ _____/LF	50	\$ 30.00	\$ 1,500.00	50	\$ 46.00	\$ 2,300.00
2-2	Additional Key Construction Note #61 100 SF x \$ _____/SF	100	\$ 4.36	\$ 436.00	100	\$ 44.00	\$ 4,400.00
2-3	Additional Understory Trees 3 EA x \$ _____/EA	3	\$ 673.00	\$ 2,019.00	3	\$ 500.00	\$ 1,500.00
2-4	Additional Shade Trees 3 EA x \$ _____/EA	3	\$ 755.00	\$ 2,265.00	3	\$ 500.00	\$ 1,500.00
2-5	Additional Shrubs #3 Container 10 EA x \$ _____/EA	10	\$ 123.00	\$ 1,230.00	10	\$ 250.00	\$ 2,500.00
2-6	Additional Live Cuttings - Trees 10 EA X \$ _____/EA	10	\$ 27.00	\$ 270.00	10	\$ 25.00	\$ 250.00
2-7	Additional Live Cuttings - Shrubs 10EA x \$ _____/EA	10	\$ 19.00	\$ 190.00	10	\$ 25.00	\$ 250.00
2-8	Encase and protect existing sewer in lieu of replacement Delete Demolition and E&S Key Note #51 \$ _____ Add Demolition and E&S Key Note #51A \$ _____ Delete Proposed Key Note #64 \$ _____ Add Proposed Key Note #64A \$ _____	1	\$ 50,000.00	\$ 50,000.00	1	\$ 230,000.00	\$ 230,000.00
Total Price Bid for Contingency Items				\$ 57,910.00			\$ 242,700.00
Total Price Bid for Contract				\$ 793,437.00			\$ 1,104,535.00
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 793,437.00			\$ 861,835.00
Ashbridge Memorial Park (4652-24-05)				\$ 658,021.00			\$ 516,223.00
Price differential if contractor is awarded above contracts together				\$ -			\$ (30,000.00)
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-05				\$ 1,451,458.00			\$ 1,348,058.00
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 793,437.00			\$ 861,835.00
Williamson Rd. & Dove Lake Rd. (4652-24-06)				\$ 390,336.00			\$ 320,470.00
Price differential if contractor is awarded above contracts together				\$ -			\$ (30,000.00)
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-06				\$ 1,183,773.00			\$ 1,152,305.00
Hollow Rd. & Hagys Ford Rd. (4652-24-04)				\$ 793,437.00			\$ 861,835.00
Ashbridge Memorial Park (4652-24-05)				\$ 658,021.00			\$ 516,223.00
Williamson Rd. & Dove Lake Rd. (4653-24-06)				\$ 390,336.00			\$ 320,470.00
Price differential if contractor is awarded above contracts together				\$ -			\$ (45,000.00)
Total Lump Sum for the Combined Contract 4652-24-04 + 4652-24-05 + 4652-24-06				\$ 1,841,794.00			\$ 1,653,528.00

TOWNSHIP OF LOWER MERION
 BID TABULATION: WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-06
 BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Flyway Excavating, Inc.			Mitchell Knorr Contracting			James R. Kenney Excavating & Paving, Inc.			Joseph J. Danielle, LLC		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 27,200.00	\$ 27,200.00	1	\$ 45,000.00	\$ 45,000.00	1	\$ 17,000.00	\$ 17,000.00	1	\$ 23,000.00	\$ 23,000.00
1-2	Submittals & Preconstruction Video	1	\$ 1,950.00	\$ 1,950.00	1	\$ 3,000.00	\$ 3,000.00	1	\$ 8,500.00	\$ 8,500.00	1	\$ 1,500.00	\$ 1,500.00
1-3	Demolition and E&S Key Note #70 and 71	1	\$ 8,300.00	\$ 8,300.00	1	\$ 10,000.00	\$ 10,000.00	1	\$ 17,000.00	\$ 17,000.00	1	\$ 8,750.00	\$ 8,750.00
1-4	Demolition and E&S Key Note #72	1	\$ 2,025.00	\$ 2,025.00	1	\$ 4,500.00	\$ 4,500.00	1	\$ 7,500.00	\$ 7,500.00	1	\$ 4,500.00	\$ 4,500.00
1-5	Demolition and E&S Key Note #73	1	\$ 18,500.00	\$ 18,500.00	1	\$ 15,000.00	\$ 15,000.00	1	\$ 26,000.00	\$ 26,000.00	1	\$ 12,906.00	\$ 12,906.00
1-6	Demolition and E&S Key Note #74 & 75	1	\$ 9,700.00	\$ 9,700.00	1	\$ 45,000.00	\$ 45,000.00	1	\$ 25,000.00	\$ 25,000.00	1	\$ 21,208.00	\$ 21,208.00
1-7	Demolition and E&S Key Note #76 & 77	1	\$ 3,300.00	\$ 3,300.00	1	\$ 7,000.00	\$ 7,000.00	1	\$ 22,500.00	\$ 22,500.00	1	\$ 5,716.32	\$ 5,716.32
1-8	Demolition and E&S Key Note #78	1	\$ 1,175.00	\$ 1,175.00	1	\$ 3,000.00	\$ 3,000.00	1	\$ 7,500.00	\$ 7,500.00	1	\$ 2,712.00	\$ 2,712.00
1-9	Demolition and E&S Key Note #79	1	\$ 2,600.00	\$ 2,600.00	1	\$ 2,000.00	\$ 2,000.00	1	\$ 10,000.00	\$ 10,000.00	1	\$ 2,750.00	\$ 2,750.00
1-10	Proposed Work Key Note #80	1	\$ 12,800.00	\$ 12,800.00	1	\$ 10,000.00	\$ 10,000.00	1	\$ 12,600.00	\$ 12,600.00	1	\$ 26,940.00	\$ 26,940.00
1-11	Proposed Work Key Note #81	1	\$ 8,500.00	\$ 8,500.00	1	\$ 9,900.00	\$ 9,900.00	1	\$ 14,388.00	\$ 14,388.00	1	\$ 30,672.00	\$ 30,672.00
1-12	Proposed Work Key Note #82	1	\$ 16,500.00	\$ 16,500.00	1	\$ 26,000.00	\$ 26,000.00	1	\$ 18,500.00	\$ 18,500.00	1	\$ 22,470.00	\$ 22,470.00
1-13	Proposed Work Key Note #83	1	\$ 7,000.00	\$ 7,000.00	1	\$ 13,500.00	\$ 13,500.00	1	\$ 12,000.00	\$ 12,000.00	1	\$ 8,538.00	\$ 8,538.00
1-14	Proposed Work Key Note #84	1	\$ 170.00	\$ 170.00	1	\$ 4,000.00	\$ 4,000.00	1	\$ 8,500.00	\$ 8,500.00	1	\$ 2,507.40	\$ 2,507.40
1-15	Proposed Work Key Note #85 & 88	1	\$ 29,250.00	\$ 29,250.00	1	\$ 26,000.00	\$ 26,000.00	1	\$ 29,000.00	\$ 29,000.00	1	\$ 12,592.80	\$ 12,592.80
1-16	Proposed Work Key Note #86 30 LF of Wall	1	\$ 14,550.00	\$ 14,550.00	1	\$ 9,750.00	\$ 9,750.00	1	\$ 15,000.00	\$ 15,000.00	1	\$ 26,502.00	\$ 26,502.00
1-17	Proposed Work Key Note #87	1	\$ 6,700.00	\$ 6,700.00	1	\$ 15,600.00	\$ 15,600.00	1	\$ 30,000.00	\$ 30,000.00	1	\$ 6,648.00	\$ 6,648.00
1-18	Proposed Work Key Note #89	1	\$ 900.00	\$ 900.00	1	\$ 2,000.00	\$ 2,000.00	1	\$ 6,500.00	\$ 6,500.00	1	\$ 6,597.00	\$ 6,597.00
1-19	Live Cuttings - Trees	1	\$ 395.00	\$ 395.00	1	\$ 600.00	\$ 600.00	1	\$ 2,217.00	\$ 2,217.00	1	\$ 4,056.00	\$ 4,056.00
1-20	Shade Tree	1	\$ 4,100.00	\$ 4,100.00	1	\$ 1,500.00	\$ 1,500.00	1	\$ 2,268.00	\$ 2,268.00	1	\$ 2,520.00	\$ 2,520.00
1-21	Understory Tree	1	\$ 7,450.00	\$ 7,450.00	1	\$ 2,500.00	\$ 2,500.00	1	\$ 3,368.00	\$ 3,368.00	1	\$ 5,268.00	\$ 5,268.00
1-22	Shrubs #3 Container	1	\$ 7,500.00	\$ 7,500.00	1	\$ 5,300.00	\$ 5,300.00	1	\$ 13,117.00	\$ 13,117.00	1	\$ 6,176.40	\$ 6,176.40
1-23	Shrubs #5 Container	1	\$ 3,200.00	\$ 3,200.00	1	\$ 5,250.00	\$ 5,250.00	1	\$ 2,680.00	\$ 2,680.00	1	\$ 6,176.40	\$ 6,176.40
1-24	Live Cuttings - Shrubs	1	\$ 300.00	\$ 300.00	1	\$ 625.00	\$ 625.00	1	\$ 2,405.00	\$ 2,405.00	1	\$ 2,850.00	\$ 2,850.00
1-25	Perennial Planting (Plugs)	1	\$ 6,000.00	\$ 6,000.00	1	\$ 6,445.00	\$ 6,445.00	1	\$ 6,127.00	\$ 6,127.00	1	\$ 29,870.40	\$ 29,870.40
1-26	Annual Ryegrass Overseed	1	\$ 1,200.00	\$ 1,200.00	1	\$ 10,000.00	\$ 10,000.00	1	\$ 2,640.00	\$ 2,640.00	1	\$ 1,393.20	\$ 1,393.20
1-27	No Mow Seed	1	\$ 585.00	\$ 585.00	1	\$ 10,000.00	\$ 10,000.00	1	\$ 6,336.00	\$ 6,336.00	1	\$ 1,393.20	\$ 1,393.20
1-28	Excess Soil Removal and Disposal	1	\$ 93,100.00	\$ 93,100.00	1	\$ 22,000.00	\$ 22,000.00	1	\$ 20,000.00	\$ 20,000.00	1	\$ 114,285.00	\$ 114,285.00
1-29	Close out Documents and Record Drawings	1	\$ 650.00	\$ 650.00	1	\$ 5,000.00	\$ 5,000.00	1	\$ 12,000.00	\$ 12,000.00	1	\$ 5,500.00	\$ 5,500.00
	Total Lump Sum Price Bid for the Contract		\$ 650.00	\$ 295,600.00			\$ 320,470.00			\$ 360,646.00			\$ 405,998.12

Contingency Items													
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
2-1	Additional Key Construction Note #80 50LF x \$ /LF	50	\$ 30.50	\$ 1,525.00	50	\$ 46.00	\$ 2,300.00	50	\$ 30.00	\$ 1,500.00	50	\$ 73.25	\$ 3,662.50
2-2	Additional Key Construction Note #81 100SF x \$ /SF	100	\$ 1.05	\$ 105.00	100	\$ 44.00	\$ 4,400.00	100	\$ 4.36	\$ 436.00	100	\$ 4.30	\$ 430.00
2-3	Additional Understory Tree 3EA x \$ /EA	3	\$ 1,200.00	\$ 3,600.00	3	\$ 500.00	\$ 1,500.00	3	\$ 673.00	\$ 2,019.00	3	\$ 1,850.00	\$ 5,550.00
2-4	Additional Shade Tree 3 EA x \$ /EA	3	\$ 1,350.00	\$ 4,050.00	3	\$ 500.00	\$ 1,500.00	3	\$ 755.00	\$ 2,265.00	3	\$ 890.00	\$ 2,670.00
2-5	Additional Shrubs #3 Container 10 EA x \$ /EA	10	\$ 76.50	\$ 765.00	10	\$ 200.00	\$ 2,000.00	10	\$ 123.00	\$ 1,230.00	10	\$ 617.60	\$ 6,176.00
2-6	Additional Shrubs #5 Container 10 EA x \$ /EA	10	\$ 118.50	\$ 1,185.00	10	\$ 200.00	\$ 2,000.00	10	\$ 178.00	\$ 1,780.00	10	\$ 617.60	\$ 6,176.00
2-7	Additional Live Cuttings - Trees 10 EA x \$ /EA	10	\$ 6.50	\$ 65.00	10	\$ 25.00	\$ 250.00	10	\$ 27.00	\$ 270.00	10	\$ 700.00	\$ 7,000.00
2-8	Additional Live Cuttings - Shrubs 10 EA X \$ /EA	10	\$ 12.00	\$ 120.00	10	\$ 25.00	\$ 250.00	10	\$ 19.00	\$ 190.00	10	\$ 600.00	\$ 6,000.00
2-9	Additional Key Construction Note #86 LF x \$ /LF	10	\$ 96.00	\$ 960.00	10	\$ 450.00	\$ 4,500.00	10	\$ 500.00	\$ 5,000.00	10	\$ 850.00	\$ 8,500.00
2-10	Additional Excavation and Concrete for Underpinning 30 CF x \$ /CF	30	\$ 186.00	\$ 5,580.00	30	\$ 450.00	\$ 13,500.00	30	\$ 500.00	\$ 15,000.00	30	\$ 45.00	\$ 1,350.00
	Total Price Bid for Contingency Items			\$ 17,955.00			\$ 32,200.00			\$ 29,690.00			\$ 47,514.50
	Total Price Bid for the Contract			\$ 313,555.00			\$ 352,670.00			\$ 390,336.00			\$ 453,512.62

Alternates													
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
3-1	Add Alternate #1: Spillway Repair per CM0201 & CM0202	1	\$ 78,000.00	\$ 78,000.00	1	\$ 20,000.00	\$ 20,000.00	1	\$ 9,350.00	\$ 9,350.00	1	\$ 60,500.00	\$ 60,500.00

TOWNSHIP OF LOWER MERION
 TABULATION OF BIDS - WILLIAMSON ROAD AND DOVE LAKE ROAD STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-06
 BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Land-Tech Enterprises, Inc.			Aquatic Resource Restoration Company			G&B Construction		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 68,000.00	\$ 68,000.00	1	\$ 41,000.00	\$ 41,000.00	1	\$ 68,000.00	\$ 68,000.00
1-2	Submittals & Preconstruction Video	1	\$ 900.00	\$ 900.00	1	\$ 1,750.00	\$ 1,750.00	1	\$ 5,600.00	\$ 5,600.00
1-3	Demolition and E&S Key Note #70 and 71	1	\$ 8,000.00	\$ 8,000.00	1	\$ 7,850.00	\$ 7,850.00	1	\$ 15,000.00	\$ 15,000.00
1-4	Demolition and E&S Key Note #72	1	\$ 6,000.00	\$ 6,000.00	1	\$ 2,150.00	\$ 2,150.00	1	\$ 35,000.00	\$ 35,000.00
1-5	Demolition and E&S Key Note #73	1	\$ 30,000.00	\$ 30,000.00	1	\$ 24,500.00	\$ 24,500.00	1	\$ 76,000.00	\$ 76,000.00
1-6	Demolition and E&S Key Note #74 &75	1	\$ 17,500.00	\$ 17,500.00	1	\$ 10,325.00	\$ 10,325.00	1	\$ 24,800.00	\$ 24,800.00
1-7	Demolition and E&S Key Note #76 & 77	1	\$ 3,000.00	\$ 3,000.00	1	\$ 2,570.00	\$ 2,570.00	1	\$ 8,000.00	\$ 8,000.00
1-8	Demolition and E&S Key Note #78	1	\$ 2,100.00	\$ 2,100.00	1	\$ 3,130.00	\$ 3,130.00	1	\$ 7,200.00	\$ 7,200.00
1-9	Demolition and E&S Key Note #79	1	\$ 1,300.00	\$ 1,300.00	1	\$ 2,150.00	\$ 2,150.00	1	\$ 3,500.00	\$ 3,500.00
1-10	Proposed Work Key Note #80	1	\$ 15,000.00	\$ 15,000.00	1	\$ 31,500.00	\$ 31,500.00	1	\$ 21,000.00	\$ 21,000.00
1-11	Proposed Work Key Note #81	1	\$ 8,000.00	\$ 8,000.00	1	\$ 82,225.00	\$ 82,225.00	1	\$ 24,000.00	\$ 24,000.00
1-12	Proposed Work Key Note #82	1	\$ 19,500.00	\$ 19,500.00	1	\$ 20,550.00	\$ 20,550.00	1	\$ 15,000.00	\$ 15,000.00
1-13	Proposed Work Key Note #83	1	\$ 7,700.00	\$ 7,700.00	1	\$ 7,500.00	\$ 7,500.00	1	\$ 12,000.00	\$ 12,000.00
1-14	Proposed Work Key Note #84	1	\$ 2,000.00	\$ 2,000.00	1	\$ 2,350.00	\$ 2,350.00	1	\$ 9,200.00	\$ 9,200.00
1-15	Proposed Work Key Note #85 & 88	1	\$ 52,000.00	\$ 52,000.00	1	\$ 8,075.00	\$ 8,075.00	1	\$ 32,000.00	\$ 32,000.00
1-16	Proposed Work Key Note #86 30 LF of Wall	1	\$ 7,500.00	\$ 7,500.00	1	\$ 30,000.00	\$ 30,000.00	1	\$ 60,000.00	\$ 60,000.00
1-17	Proposed Work Key Note #87	1	\$ 9,750.00	\$ 9,750.00	1	\$ 9,200.00	\$ 9,200.00	1	\$ 15,000.00	\$ 15,000.00
1-18	Proposed Work Key Note #89	1	\$ 4,350.00	\$ 4,350.00	1	\$ 4,200.00	\$ 4,200.00	1	\$ 4,200.00	\$ 4,200.00
1-19	Live Cuttings - Trees	1	\$ 400.00	\$ 400.00	1	\$ 265.00	\$ 265.00	1	\$ 1,200.00	\$ 1,200.00
1-20	Shade Tree	1	\$ 1,700.00	\$ 1,700.00	1	\$ 4,300.00	\$ 4,300.00	1	\$ 2,250.00	\$ 2,250.00
1-21	Understory Tree	1	\$ 3,100.00	\$ 3,100.00	1	\$ 9,100.00	\$ 9,100.00	1	\$ 2,000.00	\$ 2,000.00
1-22	Shrubs #3 Container	1	\$ 11,000.00	\$ 11,000.00	1	\$ 6,700.00	\$ 6,700.00	1	\$ 4,050.00	\$ 4,050.00
1-23	Shrubs #5 Container	1	\$ 2,000.00	\$ 2,000.00	1	\$ 1,250.00	\$ 1,250.00	1	\$ 750.00	\$ 750.00
1-24	Live Cuttings - Shrubs	1	\$ 400.00	\$ 400.00	1	\$ 150.00	\$ 150.00	1	\$ 2,000.00	\$ 2,000.00
1-25	Perennial Planting (Plugs)	1	\$ 6,400.00	\$ 6,400.00	1	\$ 11,150.00	\$ 11,150.00	1	\$ 3,500.00	\$ 3,500.00
1-26	Annual Ryegrass Overseed	1	\$ 3,200.00	\$ 3,200.00	1	\$ 1,525.00	\$ 1,525.00	1	\$ 6,000.00	\$ 6,000.00
1-27	No Mow Seed	1	\$ 5,600.00	\$ 5,600.00	1	\$ 1,750.00	\$ 1,750.00	1	\$ 6,000.00	\$ 6,000.00
1-28	Excess Soil Removal and Disposal	1	\$ 150,000.00	\$ 150,000.00	1	\$ 135,000.00	\$ 135,000.00	1	\$ 2,000.00	\$ 2,000.00
1-29	Close out Documents and Record Drawings	1	\$ 6,000.00	\$ 6,000.00	1	\$ 500.00	\$ 500.00	1	\$ 15,000.00	\$ 15,000.00
	Total Lump Sum Price Bid for the Contract		\$ 650.00	\$ 452,400.00			\$ 462,715.00			\$ 480,250.00
	Description									
	Contingency Items									
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
2-1	Additional Key Construction Note #80 50LF x \$ /LF	50	\$ 40.00	\$ 2,000.00	50	\$ 22.25	\$ 1,112.50	50	\$ 20.00	\$ 1,000.00
2-2	Additional Key Construction Note #81 100SF x \$ /SF	100	\$ 4.00	\$ 400.00	100	\$ 1.40	\$ 140.00	100	\$ 2.50	\$ 250.00
2-3	Additional Understory Tree 3EA x \$ /EA	3	\$ 580.00	\$ 1,740.00	3	\$ 1,825.00	\$ 5,475.00	3	\$ 400.00	\$ 1,200.00
2-4	Additional Shade Tree 3 EA x \$ /EA	3	\$ 610.00	\$ 1,830.00	3	\$ 1,425.00	\$ 4,275.00	3	\$ 500.00	\$ 1,500.00
2-5	Additional Shrubs #3 Container 10 EA x \$ /EA	10	\$ 83.00	\$ 830.00	10	\$ 65.00	\$ 650.00	10	\$ 50.00	\$ 500.00
2-6	Additional Shrubs #5 Container 10 EA x \$ /EA	10	\$ 99.00	\$ 990.00	10	\$ 85.00	\$ 850.00	10	\$ 50.00	\$ 500.00
2-7	Additional Live Cuttings - Trees 10 EA x \$ /EA	10	\$ 16.00	\$ 160.00	10	\$ 12.75	\$ 127.50	10	\$ 15.00	\$ 150.00
2-8	Additional Live Cuttings - Shrubs 10 EA X \$ /EA	10	\$ 16.00	\$ 160.00	10	\$ 9.00	\$ 90.00	10	\$ 15.00	\$ 150.00
2-9	Additional Key Construction Note #86 10 LF x \$ /LF	10	\$ 125.00	\$ 1,250.00	10	\$ 1,000.00	\$ 10,000.00	10	\$ 1,000.00	\$ 10,000.00
2-10	Additional Excavation and Concrete for Underpinning 30 CF x \$ /CF	30	\$ 30.00	\$ 900.00	30	\$ 30.00	\$ 900.00	30	\$ 150.00	\$ 4,500.00
	Total Price Bid for Contingency Items			\$ 10,260.00			\$ 23,620.00			\$ 19,750.00
	Total Price Bid for the Contract			\$ 462,660.00			\$ 486,335.00			\$ 500,000.00
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
Alternates										
3-1	Add Alternate #1: Spillway Repair per CM0201 & CM0202	1	\$ 37,000.00	\$ 37,000.00	1	\$ 50,000.00	\$ 50,000.00	1	\$ 56,000.00	\$ 56,000.00



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT – ASHBRIDGE PARK STREAM RESTORATION AND BANK STABILIZATION

Consider for recommendation to the Board of Commissioners approval to award a contract for Ashbridge Park Stream Restoration and Bank Stabilization to the following bidder in accordance with bids received on Thursday, February 29, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Directors of Public Works and Parks & Recreation and the Township Engineer:

Mitchell Knorr Contracting	
Ashbridge Park Base Bid	\$516,223.00
Total Bid Contingencies	<u>40,200</u>
Total Bid Award	\$556,423.00

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund (Job #4652) - Stormwater Facilities Management Project. The construction budget for this project was \$250,000. The bid award is \$306,423 or more than double the construction budget.

ATTACHMENTS:

Description	Type
☐ AWARD OF CONTRACT – ASHBRIDGE PARK STREAM RESTORATION AND BANK STABILIZATION	Backup Material
☐ AWARD OF CONTRACT – ASHBRIDGE PARK STREAM RESTORATION AND BANK STABILIZATION	Bid Tabulation



**TOWNSHIP
OF
LOWER MERION**
MONTGOMERY COUNTY

TOWNSHIP ENGINEER

75 E. Lancaster Avenue
Ardmore, PA 19003-2376
Telephone: (610) 649-4000
www.lowermerion.org

LOWM 093914

MEMORANDUM

TO: Eric Traub, Chief Financial Officer

FROM: Joseph Mastronardo, PE, Township Engineer 
Joann Ma, PE, Senior Engineer 

DATE: March 6, 2024

SUBJECT: Hollow Road & Hagys Ford Road Stream Restoration and Bank Stabilization, Ashbridge Park Stream Restoration and Bank Stabilization, and Williamson Road & Dove Lake Road Stream Restoration and Bank Stabilization Bid Review / Award Recommendation
LMT Contract No. 4652-24-04, 4652-24-05, 4652-24-06

As requested, we have reviewed the following bids submitted by the apparent low bidders for the referenced projects, and are herewith providing our recommendation for award.

By way of background, the Township established a Pollution Reduction Plan (PRP) under its Municipal Separate Storm Sewer System (MS4) Permit from the Pennsylvania Department of Environmental Protection (PaDEP), which includes these three projects. Although these projects were bid separately, they are similar in nature and require the same skills and equipment to complete the scope of work; therefore, the option to submit a combination of bids was offered in the bid solicitation to possibly take advantage of cost savings, should multiple projects be awarded to one contractor. The following are the apparent low bids:

Combined Bid for Hollow Road and Hagys Ford Road + Williamson Road & Dove Lake Road Stream Restoration and Bank Stabilization (4652-24-04 + 4652,24-06)

<i>Flyway Excavating, Inc.</i>	
Hollow Road & Hagys Ford Road Base Bid	\$ 334,825
Williamson Road & Dove Lake Road Base Bid	\$ 295,600
Price Differential for Base Contract Only	\$ -5,000
Total Lump Sum Price Bid for Base Contract for Combined Contract	\$ 625,425
Hollow Road & Hagys Ford Road Contingencies	\$ 24,306
Williamson Road & Dove Lake Road Contingencies	\$ 17,955
Combined Base Bid + Contingencies	\$ 667,686
Add Alternate WDL-1: Spillway / Sewer Encasement Repair (CIP 4707)	\$ 78,000

Ashbridge Park Stream Restoration and Bank Stabilization (4652-24-05):

	<i>Mitchell Knorr Contracting</i>	
	Base Bid	\$ 516,223
	Contingencies	\$ 40,200
	Base Bid + Contingencies	\$ 556,423

Multiple bids from qualified contractors were received each project. The combined price bids (Base Bid plus Contingencies), submitted respectively by Flyway Excavating, Inc. and Mitchell Knorr Contracting, is \$624,109, or more than double the construction budget of \$600,000. Please note the \$82,461 of combined contingencies will only be used if and when directed by the Township.

Add Alternate WDL-1 was added to repair the existing concrete spillway that encases a sanitary sewer main spanning Mill Creek near the Williamson project. The price appears high for the scope of the work. Therefore, we do not recommend the alternate. The work can be deferred, and a more cost-effective means of implementation will be explored.

Our review of the bids included discussions with the low bidders, and closely examining the individual bid items to determine justification for the higher costs. Although the combined price bid is higher than the construction budget, we find the cost reasonable based on the following:

- The bidding was competitive. The bids (Base Bid plus Contingencies) ranged for each project:
 - Hollow - Five Bids: \$359,131 to \$627,415 with two outliers at \$793,437 and \$1,104,535
 - Ashbridge - Five Bids: \$556,423 to \$735,094 with an outlier at \$1,216,315
 - Williamson - Seven Bids: \$295,600 to \$480,250
- Material increases with labor struggles continue in higher costs compared to past similar projects.
- Excess soil removed offsite must comply with PaDEP's policies and guidelines. Due to certain elements discovered within the soils by testing during the final design phase, there are a limited number of facilities nearby that would accept the soil. The special care and handling, coupled with high fuel prices and additional transportation needed to export the excavated soils from each site to acceptable facilities contributed to increased project costs.
- The low bid appears reasonable based on market conditions.
- If all bids are rejected by the Board and the project re-bid, we would anticipate similar, if not higher bids.

Therefore, we recommend that the Combined Contracts 4652-24-04 and 4652-24-06 be awarded to Flyway Excavating Inc. in the amount of \$667,686, and Contract 4652-24-05 be awarded to Mitchell Knoll Contracting in the amount of \$556,423, contingent upon the remainder of the contract requirements being in order. Funds are by the American Rescue Plan under CIP 4652 Stormwater Facilities Management Project.

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager
 Paul McElhaney, Director of Public Works
 Donna Heller, Director of Parks & Recreation
 Jesse Hunting, Assistant Director of Public Works
 Dave DeAngelis, Parks & Recreation Supervisor

File U:\Accounts\LOWMM\LOWM093914 - CIP 4652 Pollution Reduction Plan\COMMUNICATION\3-BIDDING\25-HOLLOW RD & WDL & ASHBRIDGE\2024-03-06 Hollow, Ash, WDL Bid Review - Award Recommendation.docx

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS - ASHBRIDGE MEMORIAL PARK STREAM RESTORATION AND BANK STABILIZATION
CONTRACT NUMBER: 4652-24-05
BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Mitchell Knorr Contracting			Flyway Excavating, Inc.			James R. Kenney Excavating & Paving, Inc.		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 45,000.00	\$ 45,000.00	1	\$ 43,000.00	\$ 43,000.00	1	\$ 38,000.00	\$ 38,000.00
1-2	Submittals & Preconstruction Video	1	\$ 3,000.00	\$ 3,000.00	1	\$ 1,950.00	\$ 1,950.00	1	\$ 8,000.00	\$ 8,000.00
1-3	Demolition and E&S Key Note #1, 2, and 10	1	\$ 18,000.00	\$ 18,000.00	1	\$ 8,350.00	\$ 8,350.00	1	\$ 26,000.00	\$ 26,000.00
1-4	Demolition and E&S Key Note #3	1	\$ 7,500.00	\$ 7,500.00	1	\$ 900.00	\$ 900.00	1	\$ 17,550.00	\$ 17,550.00
1-5	Demolition and E&S Key Note #4	1	\$ 2,500.00	\$ 2,500.00	1	\$ 3,500.00	\$ 3,500.00	1	\$ 14,000.00	\$ 14,000.00
1-6	Demolition and E&S Key Note #5 and 11	1	\$ 26,000.00	\$ 26,000.00	1	\$ 52,500.00	\$ 52,500.00	1	\$ 10,395.00	\$ 10,395.00
1-7	Demolition and E&S Key Note #6, 7, and 12	1	\$ 46,000.00	\$ 46,000.00	1	\$ 30,500.00	\$ 30,500.00	1	\$ 35,000.00	\$ 35,000.00
1-8	Demolition and E&S Key Note #8 & 9	1	\$ 15,000.00	\$ 15,000.00	1	\$ 6,750.00	\$ 6,750.00	1	\$ 56,000.00	\$ 56,000.00
1-9	Demolition and E&S Key Note #13	1	\$ 3,800.00	\$ 3,800.00	1	\$ 1,400.00	\$ 1,400.00	1	\$ 12,000.00	\$ 12,000.00
1-10	Proposed Work Key Note #14	1	\$ 3,500.00	\$ 3,500.00	1	\$ 4,250.00	\$ 4,250.00	1	\$ 8,500.00	\$ 8,500.00
1-11	Proposed Work Key Note #15	1	\$ 7,500.00	\$ 7,500.00	1	\$ 5,200.00	\$ 5,200.00	1	\$ 8,000.00	\$ 8,000.00
1-12	Proposed Work Key Note #20 & 21 & 24	1	\$ 38,000.00	\$ 38,000.00	1	\$ 60,750.00	\$ 60,750.00	1	\$ 11,000.00	\$ 11,000.00
1-13	Proposed Work Key Note #22	1	\$ 25,000.00	\$ 25,000.00	1	\$ 29,900.00	\$ 29,900.00	1	\$ 48,000.00	\$ 48,000.00
1-14	Proposed Work Key Note #23	1	\$ 19,500.00	\$ 19,500.00	1	\$ 31,150.00	\$ 31,150.00	1	\$ 33,000.00	\$ 33,000.00
1-15	Proposed Work Key Note #25	1	\$ -	\$ -	1	\$ -	\$ -	1	\$ -	\$ -
1-16	Proposed Work Key Note #26	1	\$ 18,000.00	\$ 18,000.00	1	\$ 14,500.00	\$ 14,500.00	1	\$ 12,000.00	\$ 12,000.00
1-17	Proposed Work Key Note #27	1	\$ 4,500.00	\$ 4,500.00	1	\$ 3,300.00	\$ 3,300.00	1	\$ 8,000.00	\$ 8,000.00
1-18	Proposed Work Key Note #28	1	\$ 6,000.00	\$ 6,000.00	1	\$ 9,800.00	\$ 9,800.00	1	\$ 8,500.00	\$ 8,500.00
1-19	Proposed Work Key Note #29	1	\$ 12,240.00	\$ 12,240.00	1	\$ 11,650.00	\$ 11,650.00	1	\$ 14,000.00	\$ 14,000.00
1-20	Proposed Work Key Note #30 126 LF of Apron and Wall	1	\$ 19,908.00	\$ 19,908.00	1	\$ 9,450.00	\$ 9,450.00	1	\$ 31,500.00	\$ 31,500.00
1-21	Proposed Work Key Note #31 275 SF	1	\$ 20,075.00	\$ 20,075.00	1	\$ 17,050.00	\$ 17,050.00	1	\$ 22,000.00	\$ 22,000.00
1-22	Proposed Work Key Note #32	1	\$ 14,000.00	\$ 14,000.00	1	\$ 17,500.00	\$ 17,500.00	1	\$ 9,500.00	\$ 9,500.00
1-23	Proposed Work Key Note #33	1	\$ 8,250.00	\$ 8,250.00	1	\$ 2,700.00	\$ 2,700.00	1	\$ 7,500.00	\$ 7,500.00
1-24	Proposed Work Key #35	1	\$ 17,000.00	\$ 17,000.00	1	\$ 15,200.00	\$ 15,200.00	1	\$ 18,750.00	\$ 18,750.00
1-25	Live Cuttings - Trees	1	\$ 20.00	\$ 20.00	1	\$ 115.00	\$ 115.00	1	\$ 108.00	\$ 108.00
1-26	Shade Tree	1	\$ 10,500.00	\$ 10,500.00	1	\$ 13,600.00	\$ 13,600.00	1	\$ 14,368.00	\$ 14,368.00
1-27	Understory Tree	1	\$ 10,500.00	\$ 10,500.00	1	\$ 8,500.00	\$ 8,500.00	1	\$ 11,453.00	\$ 11,453.00
1-28	Shrubs #3 Container	1	\$ 11,250.00	\$ 11,250.00	1	\$ 14,500.00	\$ 14,500.00	1	\$ 21,285.00	\$ 21,285.00
1-29	Shrubs #5 Container	1	\$ 1,200.00	\$ 1,200.00	1	\$ 4,350.00	\$ 4,350.00	1	\$ 2,860.00	\$ 2,860.00
1-30	Live Cuttings - Shrubs	1	\$ 1,450.00	\$ 1,450.00	1	\$ 780.00	\$ 780.00	1	\$ 1,116.00	\$ 1,116.00
1-31	Perennial Planting (Plugs)	1	\$ 54,030.00	\$ 54,030.00	1	\$ 49,000.00	\$ 49,000.00	1	\$ 47,663.00	\$ 47,663.00
1-32	Annual Rye Grass Overseed	1	\$ 10,000.00	\$ 10,000.00	1	\$ 3,900.00	\$ 3,900.00	1	\$ 10,147.00	\$ 10,147.00
1-33	No Mow Seed	1	\$ 1,000.00	\$ 1,000.00	1	\$ 525.00	\$ 525.00	1	\$ 24,354.00	\$ 24,354.00
1-34	Excess Soil Removal and Disposal	1	\$ 22,000.00	\$ 22,000.00	1	\$ 78,000.00	\$ 78,000.00	1	\$ 25,000.00	\$ 25,000.00
1-35	Close out Documents and record Drawings	1	\$ 5,000.00	\$ 5,000.00	1	\$ 650.00	\$ 650.00	1	\$ 15,000.00	\$ 15,000.00
	Total Lump Sum Price Bid for the Contract			\$ 516,223.00			\$ 555,170.00			\$ 630,549.00

TOWNSHIP OF LOWER MERION
 TABULATION OF BIDS - ASHBRIDGE MEMORIAL PARK STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-05
 BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Mitchell Knorr Contracting			Flyway Excavating, Inc.			James R. Kenney Excavating & Paving, Inc.			
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	
CONTINGENCY ITEMS											
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost	
2-1	Additional Key Construction Note #22 50 LF x \$_____/LF	50	\$ 46.00	\$ 2,300.00	50	\$ 30.50	\$ 1,525.00	50	\$ 4.36	\$ 218.00	
2-2	Additional Key Construction Note #23 100 SF x \$_____/SF	100	\$ 44.00	\$ 4,400.00	100	\$ 1.00	\$ 100.00	100	\$ 30.00	\$ 3,000.00	
2-3	Additional Understory Tree 3 EA x \$_____/EA	3	\$ 500.00	\$ 1,500.00	3	\$ 375.00	\$ 1,125.00	3	\$ 673.00	\$ 2,019.00	
2-4	Additional Shade Tree 3 EA x \$_____/EA	3	\$ 500.00	\$ 1,500.00	3	\$ 725.00	\$ 2,175.00	3	\$ 755.00	\$ 2,265.00	
2-5	Additional Shrubs #3 Container 10 EA x \$_____/EA	10	\$ 200.00	\$ 2,000.00	10	\$ 75.00	\$ 750.00	10	\$ 123.00	\$ 1,230.00	
2-6	Additional Shrubs #5 Container 10 EA x \$_____/EA	10	\$ 200.00	\$ 2,000.00	10	\$ 133.00	\$ 1,330.00	10	\$ 178.00	\$ 1,780.00	
2-7	Additional Live Cuttings - Trees 10 EA x \$_____/EA	10	\$ 25.00	\$ 250.00	10	\$ 29.00	\$ 290.00	10	\$ 27.00	\$ 270.00	
2-8	Additional Live Cuttings - Shrubs 10 EA x \$_____/EA	10	\$ 25.00	\$ 250.00	10	\$ 13.00	\$ 130.00	10	\$ 19.00	\$ 190.00	
2-9	Additional Key Construction Note #30 20 LF of Wall x \$_____/LF	20	\$ 500.00	\$ 10,000.00	20	\$ 370.00	\$ 7,400.00	20	\$ 250.00	\$ 5,000.00	
2-10	Additional Excavation and Concrete for Underpinning 30 CF x \$_____/CF	30	\$ 450.00	\$ 13,500.00	30	\$ 305.00	\$ 9,150.00	30	\$ 250.00	\$ 7,500.00	
2-11	Additional Key Construction Note #31 50 SF x \$_____/SF	50	\$ 50.00	\$ 2,500.00	50	\$ 130.00	\$ 6,500.00	50	\$ 80.00	\$ 4,000.00	
Total Price Bid for Contingency Items				\$ 40,200.00					\$ 30,475.00	\$ 27,472.00	
Total Price Bid for the Contract				\$ 556,423.00					\$ 585,645.00	\$ 658,021.00	
Ashbridge Memorial Park (4652-24-05)				\$ 516,223.00					\$ 555,170.00	\$ 658,021.00	
Williamson Rd. & Dove Lake Rd. (4652-24-06)				\$ 320,470.00					\$ 295,600.00	\$ 390,336.00	
Price differential if contractor is awarded above contracts together				\$ (30,000.00)					\$ (5,000.00)	\$ -	
Total Lump Sum for the Combined Contract 4652-24-05 + 4652-24-06				\$ 836,693.00					\$ 845,770.00	\$ 1,048,357.00	

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS - ASHBRIDGE MEMORIAL PARK STREAM RESTORATION AND BANK STABILIZATION
CONTRACT NUMBER: 4652-24-05
BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Aquatic Resource Restoration Company			Land-Tech Enterprises, Inc.		
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	1	\$ 45,825.00	\$ 45,825.00	1	\$ 69,000.00	\$ 69,000.00
1-2	Submittals & Preconstruction Video	1	\$ 1,750.00	\$ 1,750.00	1	\$ 900.00	\$ 900.00
1-3	Demolition and E&S Key Note #1, 2, and 10	1	\$ 9,300.00	\$ 9,300.00	1	\$ 9,700.00	\$ 9,700.00
1-4	Demolition and E&S Key Note #3	1	\$ 1,350.00	\$ 1,350.00	1	\$ 13,000.00	\$ 13,000.00
1-5	Demolition and E&S Key Note #4	1	\$ 3,950.00	\$ 3,950.00	1	\$ 5,400.00	\$ 5,400.00
1-6	Demolition and E&S Key Note #5 and 11	1	\$ 51,725.00	\$ 51,725.00	1	\$ 110,000.00	\$ 110,000.00
1-7	Demolition and E&S Key Note #6, 7, and 12	1	\$ 31,300.00	\$ 31,300.00	1	\$ 25,000.00	\$ 25,000.00
1-8	Demolition and E&S Key Note #8 & 9	1	\$ 5,150.00	\$ 5,150.00	1	\$ 6,000.00	\$ 6,000.00
1-9	Demolition and E&S Key Note #13	1	\$ 2,600.00	\$ 2,600.00	1	\$ 6,500.00	\$ 6,500.00
1-10	Proposed Work Key Note #14	1	\$ 5,250.00	\$ 5,250.00	1	\$ 4,900.00	\$ 4,900.00
1-11	Proposed Work Key Note #15	1	\$ 5,125.00	\$ 5,125.00	1	\$ 1,000.00	\$ 1,000.00
1-12	Proposed Work Key Note #20 & 21 & 24	1	\$ 50,700.00	\$ 50,700.00	1	\$ 175,000.00	\$ 175,000.00
1-13	Proposed Work Key Note #22	1	\$ 23,550.00	\$ 23,550.00	1	\$ 28,000.00	\$ 28,000.00
1-14	Proposed Work Key Note #23	1	\$ 22,200.00	\$ 22,200.00	1	\$ 40,000.00	\$ 40,000.00
1-15	Proposed Work Key Note #25	1	\$ -	\$ -	1	\$ -	\$ -
1-16	Proposed Work Key Note #26	1	\$ 14,500.00	\$ 14,500.00	1	\$ 12,000.00	\$ 12,000.00
1-17	Proposed Work Key Note #27	1	\$ 2,100.00	\$ 2,100.00	1	\$ 5,700.00	\$ 5,700.00
1-18	Proposed Work Key Note #28	1	\$ 10,400.00	\$ 10,400.00	1	\$ 10,000.00	\$ 10,000.00
1-19	Proposed Work Key Note #29	1	\$ 11,100.00	\$ 11,100.00	1	\$ 10,000.00	\$ 10,000.00
1-20	Proposed Work Key Note #30 126 LF of Apron and Wall	1	\$ 22,303.00	\$ 22,303.00	1	\$ 22,050.00	\$ 22,050.00
1-21	Proposed Work Key Note #31 275 SF	1	\$ 45,375.00	\$ 45,375.00	1	\$ 11,000.00	\$ 11,000.00
1-22	Proposed Work Key Note #32	1	\$ 13,225.00	\$ 13,225.00	1	\$ 6,400.00	\$ 6,400.00
1-23	Proposed Work Key Note #33	1	\$ 6,925.00	\$ 6,925.00	1	\$ 2,300.00	\$ 2,300.00
1-24	Proposed Work Key #35	1	\$ 28,900.00	\$ 28,900.00	1	\$ 17,000.00	\$ 17,000.00
1-25	Live Cuttings - Trees	1	\$ 51.00	\$ 51.00	1	\$ 65.00	\$ 65.00
1-26	Shade Tree	1	\$ 8,050.00	\$ 8,050.00	1	\$ 11,500.00	\$ 11,500.00
1-27	Understory Tree	1	\$ 7,950.00	\$ 7,950.00	1	\$ 10,000.00	\$ 10,000.00
1-28	Shrubs #3 Container	1	\$ 11,200.00	\$ 11,200.00	1	\$ 18,000.00	\$ 18,000.00
1-29	Shrubs #5 Container	1	\$ 1,275.00	\$ 1,275.00	1	\$ 2,000.00	\$ 2,000.00
1-30	Live Cuttings - Shrubs	1	\$ 515.00	\$ 515.00	1	\$ 900.00	\$ 900.00
1-31	Perennial Planting (Plugs)	1	\$ 71,600.00	\$ 71,600.00	1	\$ 43,000.00	\$ 43,000.00
1-32	Annual Rye Grass Overseed	1	\$ 5,950.00	\$ 5,950.00	1	\$ 6,500.00	\$ 6,500.00
1-33	No Mow Seed	1	\$ 6,850.00	\$ 6,850.00	1	\$ 10,000.00	\$ 10,000.00
1-34	Excess Soil Removal and Disposal	1	\$ 206,550.00	\$ 206,550.00	1	\$ 515,000.00	\$ 515,000.00
1-35	Close out Documents and record Drawings	1	\$ 500.00	\$ 500.00	1	\$ 8,500.00	\$ 8,500.00
	Total Lump Sum Price Bid for the Contract			\$ 735,094.00			\$ 1,216,315.00

TOWNSHIP OF LOWER MERION
 TABULATION OF BIDS - ASHBRIDGE MEMORIAL PARK STREAM RESTORATION AND BANK STABILIZATION
 CONTRACT NUMBER: 4652-24-05
 BIDS RECEIVED: FEBRUARY 29, 2024 - 11:00 AM

Bidders:		Aquatic Resource Restoration Company			Land-Tech Enterprises, Inc.		
CONTINGENCY ITEMS							
Item No.	Description	Qty	Unit Price	Total Cost	Qty	Unit Price	Total Cost
2-1	Additional Key Construction Note #22 50 LF x \$_____/LF	50	\$ 22.25	\$ 1,112.50	50	\$ 40.00	\$ 2,000.00
2-2	Additional Key Construction Note #23 100 SF x \$_____/SF	100	\$ 1.40	\$ 140.00	100	\$ 4.00	\$ 400.00
2-3	Additional Understory Tree 3 EA x \$_____/EA	3	\$ 565.00	\$ 1,695.00	3	\$ 580.00	\$ 1,740.00
2-4	Additional Shade Tree 3 EA x \$_____/EA	3	\$ 530.00	\$ 1,590.00	3	\$ 610.00	\$ 1,830.00
2-5	Additional Shrubs #3 Container 10 EA x \$_____/EA	10	\$ 65.00	\$ 650.00	10	\$ 80.00	\$ 800.00
2-6	Additional Shrubs #5 Container 10 EA x \$_____/EA	10	\$ 80.00	\$ 800.00	10	\$ 99.00	\$ 990.00
2-7	Additional Live Cuttings - Trees 10 EA x \$_____/EA	10	\$ 12.75	\$ 127.50	10	\$ 16.00	\$ 160.00
2-8	Additional Live Cuttings - Shrubs 10 EA x \$_____/EA	10	\$ 9.00	\$ 90.00	10	\$ 16.00	\$ 160.00
2-9	Additional Key Construction Note #30 20 LF of Wall x \$_____/LF	20	\$ 315.00	\$ 6,300.00	20	\$ 140.00	\$ 2,800.00
2-10	Additional Excavation and Concrete for Underpinning 30 CF x \$_____/CF	30	\$ 30.00	\$ 900.00	30	\$ 30.00	\$ 900.00
2-11	Additional Key Construction Note #31 50 SF x \$_____/SF	50	\$ 250.00	\$ 12,500.00	50	\$ 40.00	\$ 2,000.00
Total Price Bid for Contingency Items				\$ 25,905.00			\$ 13,780.00
Total Price Bid for the Contract				\$ 760,999.00			\$ 1,230,095.00
Ashbridge Memorial Park (4652-24-05)				\$ 735,093.00			\$ 1,230,095.00
Williamson Rd. & Dove Lake Rd. (4652-24-06)				\$ 462,715.00			\$ 462,660.00
Price differential if contractor is awarded above contracts together				\$ (10,000.00)			\$ (1,000.00)
Total Lump Sum for the Combined Contract 4652-24-05 + 4652-24-06				\$ 1,187,808.00			\$ 1,691,755.00



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT – CYNWYD SPUR TRAIL EXTENSION – NORFOLK SOUTHERN RAILROAD

Consider for recommendation to the Board of Commissioners approval to award a contract for Cynwyd Spur Trail Extension – Norfolk Southern Railroad to the following bidder in accordance with bids received on Thursday, February 22, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Parks and Recreation and the Township Engineer:

Driscoll Construction Company, Inc.	
Total Lump Sum Bid	\$2,018,003.50
Total Bid Contingency Items (2-1 - 2-5)	<u>26,250.30</u>
Total Bid	\$2,044,253.80

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund (Job #4500) – Connelly Site Master Plan Project. In addition, the Township has dedicated \$1 million in ARP funds and \$200,000 in Recreation Development Fees towards this project. The construction budget for this project was \$2,150,000. The bid award is \$105,746 or 5% less than the construction budget.

ATTACHMENTS:

Description	Type
☐ AWARD OF CONTRACT – CYNWYD SPUR TRAIL EXTENSION – NORFOLK SOUTHERN RAILROAD	Backup Material
☐ AWARD OF CONTRACT – CYNWYD SPUR TRAIL EXTENSION – NORFOLK SOUTHERN RAILROAD	Bid Tabulation



**TOWNSHIP
OF
LOWER MERION**
MONTGOMERY COUNTY

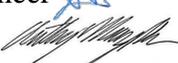
TOWNSHIP ENGINEER

75 E. Lancaster Avenue
Ardmore, PA 19003-2376
Telephone: (610) 649-4000
www.lowermerion.org

LOWM 093942

MEMORANDUM

TO: Eric Traub, Chief Financial Officer

FROM: Joseph Mastronardo, PE, Township Engineer 
Anthony Manzella, PE, Senior Engineer 

DATE: February 29, 2023

SUBJECT: Cynwyd Spur Trail Extension Underpassing
Norfolk Southern Railroad
Bid Review / Award Recommendation
LMT Contract No. 4500-24-08

As requested, we have reviewed the following bid submitted by Driscoll Construction Company, Inc., the apparent low bidder for the referenced project, and are herewith providing our recommendation for award.

Base Bid	\$2,018,003.50
Contingencies	<u>\$ 26,250.30</u>
Total	\$2,044,253.80

We find the price bid of \$2,044,253.80 to be reasonable for the items of work required. The bid is \$105,746.20, or 5%, less than the construction budget of \$2,150,000. Please note the \$26,250.30 of contingencies will only be used if and when directed by the Township.

Therefore, we recommend that the contract be awarded to Driscoll Construction Company, Inc., contingent upon the remainder of the contract requirements being in order. Funds are available through the Capital Projects Fund #4500 – Connelly Site Master Plan.

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager
Chris Leswing, Director of Building & Planning
Donna Heller, Director of Parks & Recreation
Paul McElhaney, Director of Public Works

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TOWNSHIP OF LOWER MERION
TABULATION OF BIDS: CYNWYD SPUR TRAIL EXTENSION - NORFOLK SOUTHERN RAILROAD
CONTRACT NUMBER: 4500-24-08
BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

	Bidders:	DePaul and Company, Inc. (rescinded)	Driscoll Construction Co., Inc.	Loftus Construction, Inc.	James R. Kenney Excavating & Paving, Inc.	G&B Construction Group
Item No.	Description					
1-1	Mobilization and General Conditions: Public Works Permit (fee waived), Contractor's License, Bonding, Insurance, etc.	\$ 90,000.00	\$ 326,000.00	\$ 200,000.00	\$ 100,000.00	\$ 100,000.00
1-2	Norfolk Southern Permit Application and Right-of-Entry Fee	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
1-3	Reinforced Concrete Walls	\$ 250,000.00	\$ 385,000.00	\$ 200,000.00	\$ 194,000.00	\$ 264,575.00
1-4	Reinforced Concrete Pile Cap	\$ 18,000.00	\$ 347,000.00	\$ 330,000.00	\$ 262,000.00	\$ 250,254.00
1-5	Galvanized Steel Plate Arch	\$ 90,000.00	\$ 100,000.00	\$ 150,000.00	\$ 350,000.00	\$ 226,548.00
1-6	Flowable Backfill 250 CY x \$ _____	\$ 77,250.00	\$ 2.50	\$ 87,500.00	\$ 125,000.00	\$ 53,750.00
1-7	Micropiles 5,400 LF x \$ _____	\$ 324,000.00	\$ 540,000.00	\$ 864,000.00	\$ 1,107,000.00	\$ 1,161,000.00
1-8	Full Depth Bituminous Paving	\$ 65,000.00	\$ 90,000.00	\$ 200,000.00	\$ 75,000.00	\$ 125,245.00
1-9	Chain Link Fence and Gate	\$ 67,000.00	\$ 75,000.00	\$ 78,000.00	\$ 70,000.00	\$ 63,610.00
1-10	Railroad Protective Services	\$ 120,000.00	\$ 110,000.00	\$ 150,000.00	\$ 75,000.00	\$ 108,000.00
1-11	Track and Structure Monitoring	\$ 60,000.00	\$ 40,000.00	\$ 90,000.00	\$ 75,000.00	\$ 112,000.00
1-12	Close out Documents and Record Drawings	\$ 4,500.00	\$ 1.00	\$ 2,500.00	\$ 20,000.00	\$ 6,000.00
	Total Lump Sum Price Bid for the Base Contract	\$ 1,170,750.00	\$ 2,018,003.50	\$ 2,357,000.00	\$ 2,458,000.00	\$ 2,475,982.00
ITEM NO.	Description Contingency Items					
2-1	Additional Link Fence 30 LF x \$ _____	\$ 3,750.00	\$ 3,000.00	\$ 2,850.00	\$ 2,100.00	\$ 2,400.00
2-2	Additional Flowable Backfill 30 CY x \$ _____	\$ 9,000.00	\$ 0.30	\$ 10,500.00	\$ 15,000.00	\$ 6,450.00
2-3	Additional Micropiles 20 LF x \$ _____	\$ 30,000.00	\$ 2,000.00	\$ 3,200.00	\$ 4,100.00	\$ 4,300.00
2-4	Additional Full Depth Bituminous Paving 10 SY x \$ _____	\$ 2,000.00	\$ 2,250.00	\$ 1,100.00	\$ 900.00	\$ 1,530.00
2-5	Additional Railroad Protective Services 10 DAYS	\$ 40,000.00	\$ 19,000.00	\$ 15,500.00	\$ 30,000.00	\$ 13,000.00
	Total Price Bid for Contingencies	\$ 84,750.00	\$ 26,250.30	\$ 33,150.00	\$ 52,100.00	\$ 27,680.00
	Total Price Bid for Base Bid plus Contingencies	\$ 1,255,500.00	\$ 2,044,253.80	\$ 2,390,150.00	\$ 2,510,100.00	\$ 2,503,662.00

TOWNSHIP OF LOWER MERION
TABULATION OF BIDS: CYNWYD SPUR TRAIL EXTENSION - NORFOLK SOUTHERN RAILROAD
CONTRACT NUMBER: 4500-24-08
BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

	Bidders:	D'Angelo Bros., Inc.	T. Schiefer Contractors, Inc.	Road-Con, Inc.	JPC Group, Inc.
Item No.	Description				
1-1	Mobilization and General Conditions: Public Works Permit (fee waived), Contractor's License, Bonding, Insurance, etc.	\$ 300,000.00	\$ 150,000.00	\$ 500,000.00	\$ 175,000.00
1-2	Norfolk Southern Permit Application and Right-of-Entry Fee	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
1-3	Reinforced Concrete Walls	\$ 160,000.00	\$ 145,000.00	\$ 138,000.00	\$ 375,000.00
1-4	Reinforced Concrete Pile Cap	\$ 303,500.00	\$ 198,000.00	\$ 248,000.00	\$ 300,000.00
1-5	Galvanized Steel Plate Arch	\$ 225,000.00	\$ 170,000.00	\$ 232,000.00	\$ 250,000.00
1-6	Flowable Backfill 250 CY x \$ _____	\$ 87,500.00	\$ 96,250.00	\$ 125,500.00	\$ 150,000.00
1-7	Micropiles 5,400 LF x \$ _____	\$ 1,242,000.00	\$ 1,479,600.00	\$ 1,350,000.00	\$ 1,600,020.00
1-8	Full Depth Bituminous Paving	\$ 100,000.00	\$ 99,000.00	\$ 123,000.00	\$ 250,000.00
1-9	Chain Link Fence and Gate	\$ 65,000.00	\$ 94,000.00	\$ 77,000.00	\$ 200,000.00
1-10	Railroad Protective Services	\$ 115,000.00	\$ 138,000.00	\$ 213,500.00	\$ 200,000.00
1-11	Track and Structure Monitoring	\$ 85,000.00	\$ 140,400.00	\$ 176,000.00	\$ 75,000.00
1-12	Close out Documents and Record Drawings	\$ 12,000.00	\$ 25,000.00	\$ 58,000.00	\$ 50,000.00
	Total Lump Sum Price Bid for the Base Contract	\$ 2,700,000.00	\$ 2,740,250.00	\$ 3,246,000.00	\$ 3,630,020.00
ITEM NO.	Description Contingency Items				
2-1	Additional Link Fence 30 LF x \$ _____	\$ 2,700.00	\$ 3,000.00	\$ 2,670.00	\$ 4,500.00
2-2	Additional Flowable Backfill 30 CY x \$ _____	\$ 9,300.00	\$ 11,550.00	\$ 10,560.00	\$ 20,250.00
2-3	Additional Micropiles 20 LF x \$ _____	\$ 3,000.00	\$ 5,000.00	\$ 5,760.00	\$ 8,000.00
2-4	Additional Full Depth Bituminous Paving 10 SY x \$ _____	\$ 1,100.00	\$ 990.00	\$ 1,250.00	\$ 2,000.00
2-5	Additional Railroad Protective Services 10 DAYS	\$ 18,500.00	\$ 23,000.00	\$ 14,000.00	\$ 65,000.00
	Total Price Bid for Contingencies	\$ 34,600.00	\$ 43,540.00	\$ 34,240.00	\$ 99,750.00
	Total Price Bid for Base Bid plus Contingencies	\$ 2,734,600.00	\$ 2,783,790.00	\$ 3,280,240.00	\$ 3,729,770.00



AGENDA ITEM INFORMATION

ITEM: AWARD OF CONTRACT - ARDMORE PUBLIC LIBRARY ADA RAMP REPLACEMENT

Consider for recommendation to the Board of Commissioners approval to award a contract for Ardmore Public Library ADA Ramp Replacement to the following bidder in accordance with bids received on Thursday, February 22, 2024 at 11:00 A.M. prevailing time and the recommendation of the Chief Financial Officer with the approval of the Director of Libraries and the Township Engineer.

Joseph J Danielle, LLC.	
Total Lump Sum Bid (Item 1)	\$ 162,356.48
Total Bid Contingency Items (2-1 - 2-4)	9,060.00
Add Alternate Items 3-7	<u>21,840.00</u>
Total Bid	\$ 193,256.48

PUBLIC COMMENT

ADDITIONAL INFORMATION:

Funds are available through the Capital Projects Fund – Facility Improvements (Job #4025), Library Improvements (Job #4098) and the Township’s Community Development Block Grant (CDBG). The construction budget for this project was \$125,000. This bid award is \$68,256 or 55% higher than the construction budget.

ATTACHMENTS:

Description	Type
<input type="checkbox"/> ARDMORE PUBLIC LIBRARY ADA RAMP REPLACEMENT	Backup Material
<input type="checkbox"/> ARDMORE PUBLIC LIBRARY ADA RAMP REPLACEMENT	Bid Tabulation



**TOWNSHIP
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MONTGOMERY COUNTY

TOWNSHIP ENGINEER

75 E. Lancaster Avenue
Ardmore, PA 19003-2376
Telephone: (610) 649-4000
www.lowermerion.org

LOWM 093760

MEMORANDUM

TO: Eric Traub, Chief Financial Officer

FROM: Joseph Mastronardo, PE, Township Engineer *JM*
Joann Ma, PE, Senior Engineer *JMa*

DATE: March 5, 2024

SUBJECT: Ardmore Public Library ADA Ramp Replacement
Bid Review / Award Recommendation
LMT Contract No. 211-6005-1037-0049-4025-24-11

As requested, we have reviewed the following bid submitted by Joseph J. Danielle, LLC, the apparent low bidder, for the referenced project, and are herewith providing our recommendation for award.

Base Bid (CIP 4025)	\$ 162,356.48
Contingencies	\$ <u>9,060.00</u>
Total	\$ 171,416.48
Add Alternate A-1: Demolish Metal Stair and Railing, Replace w/ Concrete	\$ 41,196.00
Add Alternate A-2: Ramp Railing: Aluminum in Lieu of Galvanized Steel	\$ 56,448.00
Add Alternate A-3: Basement Access: Paint Existing Railing	\$ 2,250.00
Add Alternate A-4: Basement Access: Replace Existing Railing w/Galvanized Steel	\$ 5,576.00
Add Alternate A-5: Basement Access: Replace Existing Railing w/Aluminum	\$ 5,976.00
Add Alternate A-6: Stair Railing: Aluminum in Lieu of Galvanized Steel	\$ 8,922.00
Add Alternate A-7: Path Repairs per Plan A300 (CIP 4098)	\$ 21,840.00

Five bids were received from qualified contractors for this project. The low price bid (Base Bid and Contingencies) is \$171,416.48 over the CIP 4025 construction budget of \$110,000. Please note the \$9,060 for contingencies will only be used if and when directed by the Township.

Alternates A-1 to A-6 were to add work if the CIP 4025 budget allowed; therefore, we recommend that this work be deferred and/or be completed by staff at a lower cost.

Alternate A-7 was added to repair the main flagstone path from the parking lot to the library main front entrance. The alternate bid of \$21,840 is \$6,840 over the CIP 4098 construction budget of \$15,000.

Although the price bid of \$193,256.48 (Base Bid + Contingencies + Add Alternate A-7) is \$68,256.48 (55%) over the combined construction budget of \$125,000, we find the cost reasonable based on the following:

- The bidding was competitive.
 - The bids (base bid plus contingencies) ranged from \$171,416.48 to \$244,050 with an outlier at \$302,319.
- The low bid appears reasonable based on market conditions.
- Material increases and labor struggles continue in higher costs than anticipated based on past similar projects.
- If all bids are rejected by the Board and the project re-bid, we would anticipate similar, if not higher, bids.

Therefore, we recommend that the contract be awarded to Joseph J. Danielle, LLC, in the amount of \$193,256.48 (Base Bid + Contingencies + Add Alternate A-7), contingent upon the remainder of the contract requirements being in order. Funds are available through the following funds:

Community Development Block Grant	\$ 110,000.00
CIP #4025 – Facilities Improvements	\$ 61,416.48
CIP #4098 – Library Improvements	\$ 21,840.00
Total	\$ 193,256.48

We trust that this memorandum adequately addresses this matter. As always, please feel free to contact us if you have any questions or concerns.

cc: Ernie B. McNeely, Township Manager
 Lynn Williamson, Director of Libraries
 Paul McElhaney, Director of Public Works
 Jesse Hunting, Assistant Director of Public Works
 Al Augustine, Facilities Maintenance Supervisor
 John Pappas, Ardmore Library Head Librarian
 Emily Crane, Community Development Technician

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TOWNSHIP OF LOWER MERION
TABULATIONS OF BIDS: ARDMORE PUBLIC LIBRARY ADA RAMP REPLACEMENT
CONTRACT NUMBER: 211-6005-1037-0049-4025-24-11
BIDS RECEIVED: FEBRUARY 22, 2024 - 11:00 AM

Bidder:		Joseph J Danielle, LLC	DePaul and Company, Inc.	T. Schiefer Contractors, Inc.	Premier Concrete, Inc.	L.J. Paoella Concrete, Inc.
Item No.	Description					
1-1	Mobilization and General Condition: Permit, Contractor's License, Bonding, Insurance, etc.	\$ 7,206.00	\$ 9,500.00	\$ 10,000.00	\$ 15,000.00	\$ 27,263.00
1-2	Submittals, Delegated Design, & Preconstruction Video	\$ 700.00	\$ 10,000.00	\$ 5,000.00	\$ 3,500.00	\$ 3,000.00
1-3	Key Note #1 and 2	\$ 1,728.00	\$ 19,000.00	\$ 7,850.00	\$ 4,000.00	\$ 6,060.00
1-4	Key Note #3	\$ 1,620.00	\$ 1,200.00	\$ 1,800.00	\$ 3,500.00	\$ 1,800.00
1-5	Key Note #4	\$ 2,150.00	\$ 900.00	\$ 2,000.00	\$ 1,000.00	\$ 1,200.00
1-6	Key Note #5 and 6	\$ 10,338.00	\$ 15,000.00	\$ 19,500.00	\$ 30,000.00	\$ 22,838.00
1-7	Key Note #7	\$ 4,310.00	\$ 1,400.00	\$ 2,500.00	\$ 2,500.00	\$ 1,200.00
1-8	Key Note #8	\$ 1,100.00	\$ 500.00	\$ 1,200.00	\$ 1,500.00	\$ 1,556.00
1-9	Key Note #20, 21, 22, 23, and 25 (excludes painted finish)	\$ 35,280.00	\$ 31,900.00	\$ 47,750.00	\$ 30,000.00	\$ 114,120.00
1-10	Field Paint New Railing System	\$ 3,950.00	\$ 4,500.00	\$ 5,000.00	\$ 5,000.00	\$ 18,816.00
1-11	Key Note #24	\$ 2,130.00	\$ 2,396.00	\$ 2,500.00	\$ 3,500.00	\$ 1,800.00
1-12	Key Note #40, 41, and 42	\$ 79,734.48	\$ 58,000.00	\$ 78,000.00	\$ 125,000.00	\$ 85,080.00
1-13	Key Note #43	\$ 1,500.00	\$ 1,800.00	\$ 2,500.00	\$ 4,000.00	\$ 1,556.00
1-14	Key Note #60 and 61	\$ 1,500.00	\$ 3,700.00	\$ 6,500.00	\$ 3,500.00	\$ 1,800.00
1-15	Key Note #70, 71, and 72	\$ 4,610.00	\$ 12,000.00	\$ 8,000.00	\$ 2,000.00	\$ 6,000.00
1-16	Key Note #73	\$ 1,000.00	\$ 1,200.00	\$ 2,000.00	\$ 2,500.00	\$ 2,000.00
1-17	Close out Documents and Record Drawings	\$ 3,500.00	\$ 2,500.00	\$ 2,500.00	\$ 1,250.00	\$ 2,400.00
	Total Lump Sum Price Bid for Base Contract	\$ 162,356.48	\$ 175,496.00	\$ 204,600.00	\$ 237,750.00	\$ 298,489.00
Item No.	Description (Contingency Item)					
2-1	Additional Split-Sleeve 2 Locations x _____/Location	\$ 1,000.00	\$ 3,600.00	\$ 1,000.00	\$ 5,000.00	\$ 2,000.00
2-2	Additional 6" DIP Drainage Pipe 1 Location x _____ Location	\$ 4,310.00	\$ 1,200.00	\$ 4,310.00	\$ 1,000.00	\$ 750.00
2-3	Additional Excavation to remove unsuitable materials and disposal 3 CY x \$ _____/CY	\$ 1,500.00	\$ 900.00	\$ 1,500.00	\$ 150.00	\$ 540.00
2-4	Additional Stone Backfill and Compaction 3 CY x \$ _____/CY	\$ 2,250.00	\$ 1,500.00	\$ 2,250.00	\$ 150.00	\$ 540.00
	Total Price Bid for Contingencies	\$ 9,060.00	\$ 7,200.00	\$ 9,060.00	\$ 6,300.00	\$ 3,830.00
	Total Lump Sum Bid for Contract	\$ 171,416.48	\$ 182,696.00	\$ 213,660.00	\$ 244,050.00	\$ 302,319.00
Item No.	Description (Add Alternate)					
3-1	Add Alternate: A-1 Demolish existing metal stair and railing system. Provide new concrete stair and galvanized railing system.	\$ 41,196.00	\$ 38,000.00	\$ 1,120.00	\$ 30,000.00	\$ 42,380.00
3-2	Add Alternate: A-2 Ramp - Aluminum in lieu of galvanized steel for railing system Delete Galvanized Steel from Base Bid (\$ _____) Add Aluminum \$ _____	\$ 56,448.00	\$ 8,900.00	\$ 1,345.00	\$ 30,000.00	\$ 10,960.00
3-3	Add Alternate: A-3 Basement - Paint existing railing system and gate	\$ 2,250.00	\$ 3,900.00	\$ 489.00	\$ 3,500.00	\$ 3,500.00
3-4	Add Alternate: A-4 Basement and Existing Concrete Ramp - Replace railing system and gate with galvanized steel	\$ 5,576.00	\$ 18,900.00	\$ 2,400.00	\$ 10,000.00	\$ 20,820.00
3-5	Add Alternate: A-5 Basement and Existing Concrete Ramp - Replace railing system and gate with aluminum	\$ 5,976.00	\$ 25,789.00	\$ 12,300.00	\$ 12,500.00	\$ 19,020.00
3-6	Add Alternate: A-6 Stair - Aluminum in lieu of galvanized steel for railing system Delete Galvanized Steel from A-1 (\$ _____) Add Aluminum \$ _____	\$8,922	\$ 9,800.00	\$123,456	\$8,500	\$7,560
3-7	Path Repairs per Plan A300 (CIP 4098)	\$21,840	\$ 12,300.00		\$7,500	\$23,978
	Total Price Bid for Add Alternates	\$ 142,207.60	\$ 117,589.00	\$ 141,110.00	\$ 102,000.00	\$ 128,218.00



AGENDA ITEM INFORMATION

ITEM: APPROVAL OF ELIGIBILITY LIST FOR THE REAL ESTATE TAX CREDIT FOR VOLUNTEER FIREFIGHTER/AMBULANCE

Consider for recommendation to the Board of Commissioners approval of the eligibility list for volunteer firefighters and volunteer emergency medical service personnel who have qualified for the Real Estate Tax Credit for Firefighter/Ambulance Volunteers.

PUBLIC COMMENT

ATTACHMENTS:

Description	Type
▣ APPROVAL OF ELIGIBILITY LIST FOR THE REAL ESTATE TAX CREDIT FOR VOLUNTEER FIREFIGHTER/AMBULANCE	Issue Briefing

TOWNSHIP OF LOWER MERION

Finance Committee

Issue Briefing

Topic: Real Estate Tax Credit for Firefighter/Ambulance Volunteers

Prepared By: Eric Traub, Chief Financial Officer
Jimmy McCoy, Chief of Department

Date: March 1, 2024

I. Action To Be Considered By The Board:

Approval of the eligibility list for volunteer firefighters and volunteer emergency medical service who have qualified for the Real Estate Tax Credit for Firefighter/Ambulance Volunteers.

II. Why This Issue Requires Board Consideration:

In accordance with state enabling legislation and Ordinance No. 4123 adopted by the Board of Commissioners, the Board must approve the list of volunteers who have met the criteria for the tax credit program.

III. Current Policy Or Practice (If Applicable):

The Township has now gone through this process for the past six years. Last year all 45 eligible volunteers submitted the required paperwork and were reimbursed a total of \$39,146 or an average of approximately \$870 per volunteer. Last year was the second year the tax relief percentage was 100% compared to the previous cap of 20% of Township real estate taxes.

IV. Other Relevant Background Information:

On November 15, 2017, the Board of Commissioners adopted Ordinance No. 4123 amending the Code of the Township of Lower Merion, Chapter 78, Fire Prevention, by the addition of a new Article VI, Volunteer Service Credit Program, enacting Real Estate Tax Credits for volunteer members of volunteer fire companies located in Lower Merion and comprising the Lower Merion Fire Department and for volunteer members of Narberth Ambulance. The Board of Commissioners on December 13, 2023, established by Resolution, the annual criteria that must be met to qualify for credits under the program. The fire company chiefs and the Chief of Department have certified the list of volunteers who have met the service criteria during this past year and that list must be approved by the Board of Commissioners for the volunteers to be able seek their tax credit.

The ordinance grants real estate tax relief at 100% Township tax credit for active volunteer firefighters/ambulance personnel who reside in and own property in the Township. Credit is only extended to volunteers who accumulate enough points by responding to emergency calls, training and fulfilling other duties for the fire or ambulance company. Once the Board of Commissioners approves the eligibility list, volunteers may then apply for the tax credit provided they have paid their real estate tax for the year.

The Township does not expect this program to impact a greater number of our volunteer firefighters or ambulance service volunteers compared to past years. This incentive is now more financially attractive and will remain part of our ongoing efforts to recruit and retain volunteers who provide critical emergency services.

V. Impact On Township Finances:

This program will result in a modest cost to the Township to offer this incentive to help preserve the volunteer fire/ambulance service system in the community. Based on last year's program we expect the total tax credits to be approximately \$40,000.

VI. Staff Recommendation:

Staff recommends that the Board of Commissioners approve the eligibility list of 44 individuals as volunteer firefighters and volunteer emergency medical service that have qualified for the Real Estate Tax Credit for Firefighter/Ambulance Volunteers.

Belmont Hills Fire Company

1. Francis M. Burdo
2. Rocco J. Burdo, Jr.
3. Rocco P. Burdo
4. Patrick Fusaro, Sr.

Bryn Mawr Fire Company

1. Brian Giersch
2. Jeffrey Josephson

Gladwyne Fire Company

1. Andrew J. Block
2. Brian T. Brown
3. G. Andrew Culbertson
4. Christopher B. Flanagan
5. Keith L. Hausmann
6. Vincent S. Fusaro
7. Blaine W. Leis
8. Jennifer Lofaro
9. Bartholomew K. Rose

Merion Fire Company of Ardmore

1. Nathaniel J. Bender
2. Justin Bianchi
3. Clifford M. Cantrell, III
4. Judith G. Flanagan
5. John H. Gordon
6. Thomas C. Hayden, Jr.
7. John J. Laurino
8. H. Brooke McMullin, Jr.
9. Edward F. Powers, III
10. Thomas J. Trainor
11. Timothy R. Van Winkle

Narberth Fire Company

1. Thomas Henderson
2. David Most
3. John E. Riddell, Jr.
4. Ramon Solis

Penn Wynne/Overbrook Hills Fire Company

1. Brian P. Conboy
2. Patrick J. DeHoratius
3. Sean Gisonda
4. Li Hsin (Leo) Han
5. Mark McCauley
6. Warren D. Neely
7. Edward W. Schmid, III

Union Fire Association of Lower Merion

1. Jacob Colman
2. Aaron Epstein
3. Scott D. Friedman
4. Jason Geary
5. Mayer Kohn

Narberth Ambulance

1. Fred T. Crawford, IV
2. Alvin Wang



AGENDA ITEM INFORMATION

ITEM: FINANCIAL PRESENTATION (INFORMATION ONLY)

The Chief Financial Officer will provide a quarterly financial presentation discussing the Township’s preliminary financial operating results (pre-audit) through December 31, 2023 as well as comments on the results to date for 2024.

PUBLIC COMMENT

ATTACHMENTS:

Description	Type
<input type="checkbox"/> FINANCIAL PRESENTATION (INFORMATION ONLY)	Presentation

Township of Lower Merion Financial Update



Finance Committee
March 13, 2024





Overview of Presentation

- I. 2023 Financial Performance (Pre-Audit)**
- II. 2024 Year-To-Date Financial Performance**
- III. Other Finance Updates**



2023 Financial Performance





2023 General Fund Financial Results (Pre-Audit)

General Fund (Million \$)	2023 Budget	2023 Estimate	2023 Actual	\$ Variance vs. Budget	\$ Variance vs. Estimate
Beginning Fund Balance	\$ 22.7	\$ 24.4	\$ 24.4		
Revenues & Transfers In	\$ 70.4	\$ 76.8	\$ 78.7	\$ 8.3	\$ 1.9
Expenses & Transfers Out	\$ 75.7	\$ 74.5	\$ 73.4	(2.3)	(1.1)
Surplus/(Deficit)	\$ (5.3)	\$ 2.3	\$ 5.3	10.6	3.0
Ending Fund Balance	\$ 17.4	\$ 26.7	\$ 29.7		
Ending FB as % of Operating Expenditures	23.0%	35.8%	40.5%		

- Revenues higher than budgeted; actual revenues exceeded 2023 Estimate by \$1.9 million
- Expenditures lower than budgeted by \$1.1 million compared to the 2023 Estimate
- Township enters 2024 with strongest fund balance position in over a decade which will provide ample financial flexibility to the Board to meet future policy challenges



2023 General Fund Financial Results (Pre-Audit)

- GF revenues continued their strong performance in the fourth quarter of 2023 including:
 - Real Estate Transfer Tax: Up \$0.7 million vs. Estimate
 - Business Privilege Tax: Up \$0.6 million vs. Estimate
 - Parking, Police and building permit revenues all finished strongly and outperformed budgeted estimates
- Very few revenue categories underperformed compared to their respective 2023 Estimate
- Lower staffing levels which impacts employee benefits along with less than projected spending on certain professional services and a mild winter were the primary drivers of lower GF expenditures
- Final result was very positive financial performance in 2023 and significant growth in GF fund balance



2023 General Fund Revenues (Pre-Audit)

- GF revenues significantly overperformed the 2023 Budget and ended the year better than anticipated with 2023 GF revenues outperforming the 2023 Estimated Actual by nearly \$1.9 million

General Fund Revenue	2023 Adopted Budget	2023 Estimated Actual	2023 Actual Revenues	\$ Change From 2023 EA	% Change From 2023 EA
Real Estate Transfer Taxes	\$ 5,600,000	\$ 4,300,000	\$ 5,000,479	\$ 700,479	16.3%
Business & Mercantile Tax	14,300,000	20,200,000	20,773,121	573,121	2.8%
Police Services	1,610,000	1,700,000	1,873,449	173,449	10.2%
Building Permits	3,000,000	2,900,000	3,066,725	166,725	5.7%
Reimbursed Expenses	200,000	250,000	329,037	79,037	31.6%
Parking Revenues	955,000	1,080,000	1,142,826	62,826	5.8%
All Other Revenues Net	40,565,000	42,185,000	42,403,349	218,349	0.5%
Franchise Fees	1,345,000	1,330,000	1,313,884	(16,116)	-1.2%
Zoning & Subdivision Fees	775,000	465,000	441,922	(23,078)	-5.0%
Local Services Tax	2,050,000	2,400,000	2,338,823	(61,177)	-2.5%
Grand Totals	\$ 70,400,000	\$ 76,810,000	\$ 78,683,615	\$ 1,873,615	2.4%



2023 General Fund Revenues (Pre-Audit)

- GF revenues were \$6.7 million or 9.3% more than the prior year due to the significant increases in business privilege taxes and revenue from investment income

General Fund Revenue	2022 Actual	2023 Actual	\$ Change From 2022	% Change From 2022
Business & Mercantile Tax	\$ 14,860,126	\$ 20,773,121	\$ 5,912,995	39.8%
Investment Income	621,198	2,241,477	1,620,279	260.8%
Police Services	1,427,859	1,873,449	445,590	31.2%
Building Permits	2,778,456	3,066,725	288,269	10.4%
Local Services Tax	2,179,371	2,338,823	159,452	7.3%
All Other Revenues Net	41,166,469	41,470,394	303,925	0.7%
Real Estate Taxes - Prior Year	526,874	360,330	(166,544)	-31.6%
PMHIC Refund	1,316,184	1,116,895	(199,289)	-15.1%
Grants-ARP	310,007	-	(310,007)	-100.0%
Zoning & Subdivision Fees	843,215	441,922	(401,293)	-47.6%
Real Estate Transfer Taxes	5,935,647	5,000,479	(935,168)	-15.8%
Grand Totals	\$ 71,965,406	\$ 78,683,615	\$ 6,718,209	9.3%



2023 General Fund Expenditures (Pre-Audit)

- GF expenditures continued to decline compared to budgeted levels throughout the year
 - GF expenditures nearly \$2.4 million lower than the Adopted Budget
 - GF expenditures are projected to be approximately 1.2 million less than the Estimated Actual mainly due to lower salary costs due to open positions and less than anticipated spending on certain non-personnel categories

	2023 Adopted Budget	2023 Estimated Actual	2023 Actual Expenses	\$ Change From 2023 EA	% Change From 2023 EA
General Fund Expenditures					
Employee Benefits	\$ 12,217,467	\$ 11,614,899	\$ 11,904,106	\$ 289,207	2.5%
Other Charges/Transfers	(2,740,565)	(673,186)	(582,573)	90,613	-13.5%
All Other Expenditures (Net)	25,673,017	25,987,723	25,892,288	(95,435)	-0.4%
Materials & Operating Suppl	1,024,350	880,974	779,814	(101,160)	-11.5%
Machinery & Equipment	445,990	467,195	320,404	(146,791)	-31.4%
Contracted Services	1,664,960	1,667,959	1,471,507	(196,452)	-11.8%
Professional Technical Serv	2,688,079	2,411,127	2,163,216	(247,911)	-10.3%
Salaries	34,731,617	32,172,841	31,402,975	(769,866)	-2.4%
Grand Total	75,704,915	74,529,532	73,351,737	(1,177,795)	-1.6%



2023 General Fund Expenditures (Pre-Audit)

- GF actual expenditures are \$1.1 million or 1.5% greater than 2022 GF expenditures, when the one-time 2022 Equipment Fund transfer is excluded the expenditure increase is \$3.1 million or 4.4%

General Fund Expenditures	2022 Actual	2023 Actual	\$ Change From 2022	% Change From 2022
Salaries	\$ 29,745,424	\$ 31,402,975	\$ 1,657,552	5.6%
Employee Benefits	10,956,559	11,904,106	947,547	8.6%
Township Equipment Rental	2,370,320	2,770,346	400,026	16.9%
Debt Service	9,724,634	10,009,517	284,883	2.9%
Other Compensation	3,793,066	4,027,581	234,516	6.2%
Uniforms & Clothing	76,450	240,034	163,583	214.0%
All Other Expenditures (Net)	10,023,877	10,049,273	25,395	0.3%
Professional Technical Serv	2,291,810	2,163,216	(128,594)	-5.6%
Materials & Operating Suppl	994,043	779,814	(214,229)	-21.6%
Other - Refund	263,667	4,875	(258,792)	-98.2%
Total	70,239,850	73,351,737	3,111,887	4.4%
Transfer to Equipment Fund	2,000,000	-	(2,000,000)	-
Grand Total	72,239,850	73,351,737	1,111,887	1.5%



2023 Sewer/Equipment/Solid Waste Fund Financial Results (Pre-Audit)

- Sewer Fund had a surplus in 2023; no rate increase anticipated
- Equipment Fund had a strong surplus due to positive fund performance, vehicle/equipment sales and transfer from ARP
- Solid Waste Fund recorded a significant deficit of approximately \$820,000. This was worse than the \$600,000 deficit projected in the Proposed 2024 Budget.
 - Paper revenue decreases and commingled expense increases have been a factor
 - Personnel and waste disposal cost increases impacted 2023 financial results
 - Solid Waste Fund finished 2023 with a 4% fund balance. The 2024 rate increase (10%) will help, but there may be a need to take further policy actions again moving forward into 2025



2024 Year-To-Date Financial Performance





2024 YTD General Fund Performance

- Real Estate Taxes: Tracking historical performance; usually collect a very high percentage in the discount period
- Real Estate Transfer Taxes: Slower start to year, sale prices remain stable, usually second quarter performance is good indicator for the year. If interest rates decline later in the year that may have a positive impact
- Business Taxes: Off to a good start; more clarity on how strong business taxes look by July financial update once majority of annual BPT returns are processed
- Licenses & Permits, Fines & Forfeits, Departmental Earnings: Majority of categories are off to a decent start; most categories are tracking prior year's performance and/or are in line with budget estimates for 2024 thus far



2024 YTD General Fund Performance

- Salaries & Benefits: While open positions have constrained departments in some areas, the number of open positions may again translate to savings versus budget depending on how quickly positions can be filled and future turnover throughout the rest of 2024
- Winter Storm Costs: Township has spent \$356,000 on overtime and salt in 2024 thus far which is still within budgeted levels for the year
- Other Expenditures: Largely in line with historical and budgeted levels through the first few months
- Overall, it has been a decent start to the year for the General Fund's finances with potential for positive performance compared to the budget that could reduce the budgeted General Fund deficit (\$4.5 million)



Other Finance Updates

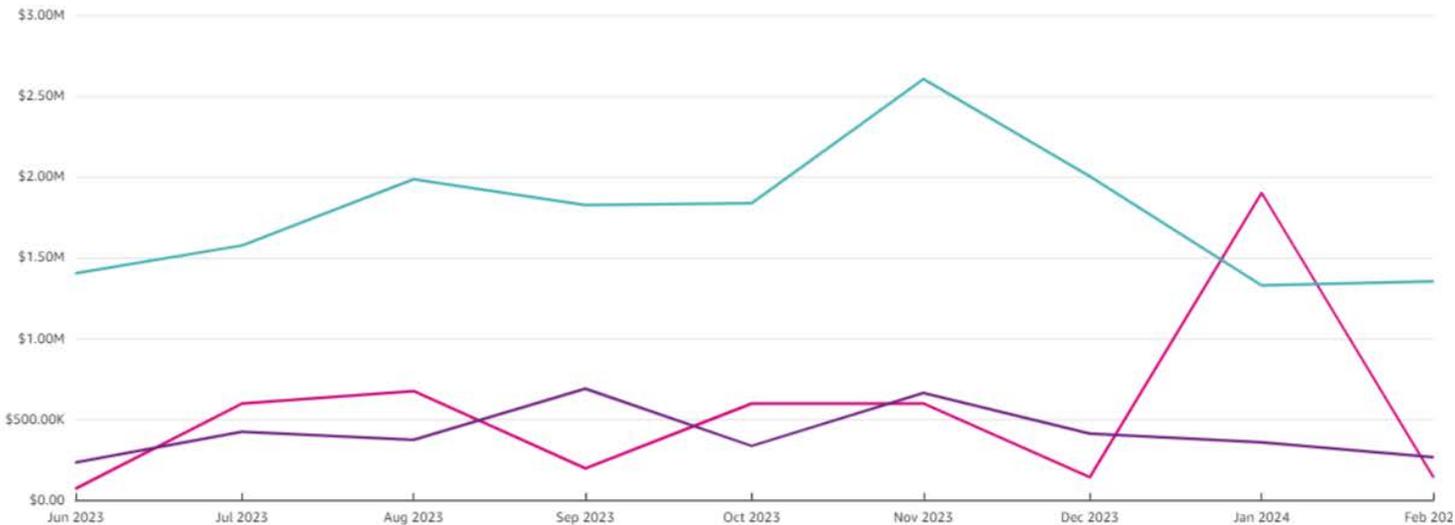




Other Finance Updates

- 2023 Audit Status: The Township's 2023 audit is ongoing, and work is progressing on schedule. Plan is to have audit completed and available on the Township's website by the end of June
- PA AG Pension Audit: The Auditor General recently conducted an audit of both the Township's defined benefit pension plans for the years 2019-2022. No audit observations or findings were raised by the auditor
- Pension Actuarial Valuations: Biennial 1/1/2023 actuarial valuations have been filed with the Commonwealth
- AP Automation: Finance staff has fully implemented an AP automation project which allows Township vendors additional payment options
 - Provides choice of payment to vendors without liability associated with maintaining bank or credit card information
 - Reduces Township costs for check stock, ink/toner, postage, etc.
 - Generates revenue through credit card cash back agreement which offsets program costs

Dollars Processed



Payment Method

● ACH ● CARD ● CHECK

Trees Saved

By making e-payments

0

Card Dollars Settled

\$3.74M

AP Hours Saved

20

Outstanding Payments > 30 Days

Processed and not yet settled

13

AP Dollars Saved

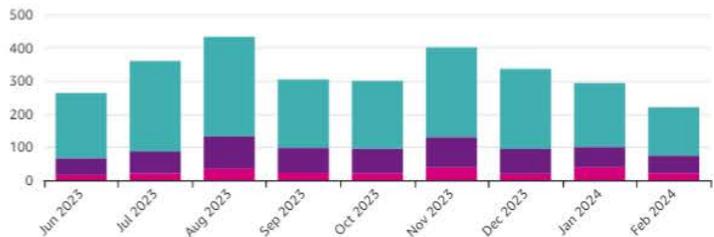
\$7.30K

Average Days to Fund

Time from uploaded to processed

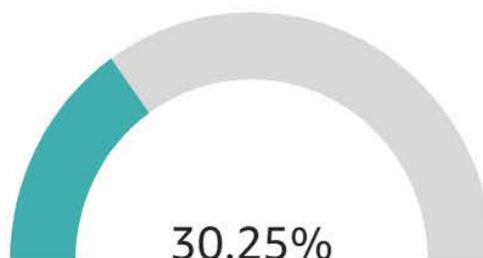
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Payments Processed

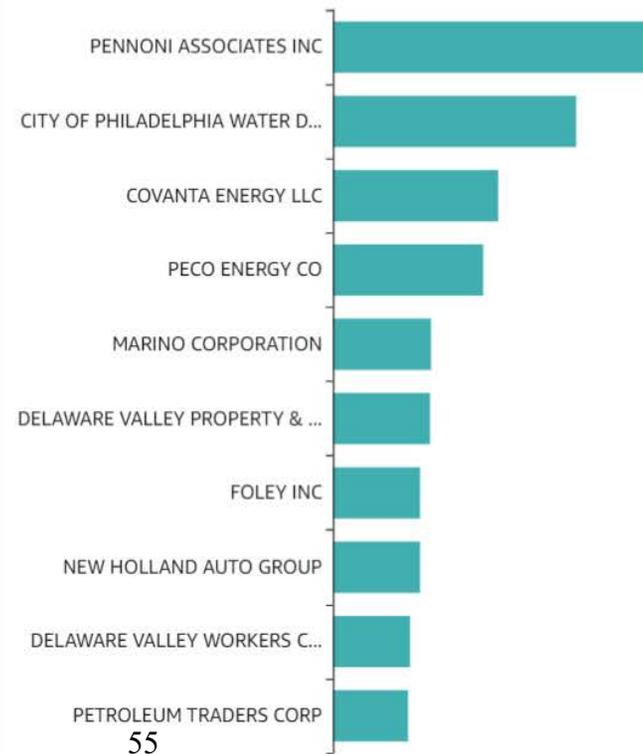


■ ACH ■ CARD ■ CHECK

Percent Electronic Payments

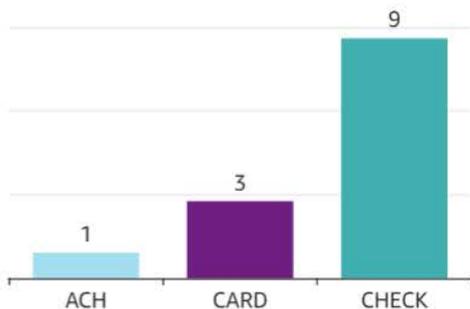


Top Vendors Paid



Average Days to Settle

Time from processed to settled



Vendors Paid by State

