

**TOWNSHIP OF LOWER MERION**  
***Finance Committee***  
**Issue Briefing**

**Topic:** Fire Apparatus Replacement

**Prepared By:** Eric Traub, Chief Financial Officer  
Charles McGarvey, Chief Fire Officer

**Date:** July 18, 2019

**I. Action To Be Considered By The Board:**

To approve award of a contract for the purchase of a new fire engine for Penn Wynne/Overbrook Hills Fire Company in accordance with the Apparatus Policy.

**II. Why This Issue Requires Board Consideration:**

Board approval is required for award of a contract for the purchase of fire apparatus.

**III. Current Policy Or Practice (If Applicable):**

The current policy reflects the replacement of the 2003 Engine Pumper with an Engine Pumper to be ordered in 2019 and delivered in 2020.

**IV. Other Relevant Background Information:**

This is the second fire apparatus purchase that will be owned by the Township in accordance with recent changes to the Apparatus Policy but the first actual bid by the Township. Township staff worked cooperatively with representatives from the Penn Wynne/Overbrook Hills Fire Company throughout the procurement process. The Township identified four (4) qualified vendors under COSTARS Contract 13 – Emergency Responder Vehicles that were all sent an RFQ and invited to submit a bid.

Two bids were received for this purchase as follows:

KME Apparatus - \$659,378  
Pierce Apparatus - \$746,475

KME was the lowest responsible bidder and is the recommended choice of the Fire Company.

**V. Impact On Township Finances:**

This budget for this fire apparatus is \$800,000. The bid from KME of \$659,378 is \$140,622 or 17.6% lower than the budget.

**VI. Staff Recommendation:**

Staff recommends the Board of Commissioners approve award of a contract for the purchase of a fire truck from KME Apparatus in the amount of \$659,378 for the Penn Wynne/Overbrook Hills Fire Company.