



# J. P. Jay Associates Inc.

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Vitetta  
Baldwin Tower  
1510 Chester Pike, Suite 104  
Eddystone, PA 19022

ATTN: Mr. Mark Johannesen

August 25, 2016

Dear Mr. Johannesen:

As always it is a pleasure working with you, Vitetta and the Township of Lower Merion.

Of all of the Lower Merion Libraries done so far this last one should definitely not reuse their existing bookstack. The wall-hung shelving is not only unattractive, but we cannot guarantee that we can remove it and reinstall it safely. Quite candidly, in my 40 years of experience this is the first time I have ever seen this type of wall-hung upright.

Also, J. P. Jay Associates never gets involved in electrostatically painting bookstack. Our experience is that not only is it a waste of money, it looks worse in six months than if you had done nothing at all. With that being said, we will try to accommodate the Library in any way possible, but we do not believe this is in their best interest. If they truly want to give the library the look they want for the next 30 years it would be a shame to reuse the terrible bookstack they currently have.

One last point, when I checked the existing double-face bookstack, I noticed an unsafe amount of sway in it. Not in the depth of the shelving, but in the length of the row. In other words if you lean against an end panel, the shelving moves away from you. Sway braces need to be added to this bookstack. The cost is minimal.

Again thank you for the opportunity and I look forward to any questions or comments you may have.

Very truly yours,

James L. Malise  
Account Executive